Development of an EPC (PHA hires ESCo) **Energy Audit Phase** RFP Phase **HUD Field Office** HUD reviews / approves the RFP PHA advertises the RFP PHA receives proposals PHA reviews PHA desires 3rd Party PHA Develops energy audit and PHA, HUD PHA selects Consultant to assist them RFP for ESC0 all supporting measures discuss ESCo presents ESCo presents through the process documents. services PHA Evaluates feasibility of PHA Proposals **Preliminary** Final EPC Yes Energy Audit **Energy Audit** (Optional) PHA selects ESCo PHA reviews PHA PHA baseline data PHA Submits RFP PHA approves to HUD for PHA negotiates final Package should PHA Approval contract **Energy Audit** include: Package includes: procures 3rd party consultant **HUD Cost HUD Cost** PHA reviews M&V Summary Sheet Summary Sheet Plan PHA awards ESCo Baseline Review Baseline Review contract Sheets Sheets M&V Plan M&V Plan Cash Flows Cash Flows ESCo ESCo performs ESCo finalizes the the Energy Audit **Energy Audit**

Development of an EPC (PHA hires ESCo) **HUD** Approval **Contract Development Phase Contract Award HUD Field Office** HUD reviews the ESA HUD returns the ESA package to Yes Completeness Review PHA requesting If ESA is Technical Review **HUD Approves** additional acceptable ESA Panel Review information. -Yesdevelops RFP for financing PHA performs cost PHA reviews or price analysis to contract package determine cost including review reasonableness. of: PHA solicits **HUD Cost** PHA executes financing Summary Sheet ESA agreement PHA submits the quotes PHA provides with ESCo. contract to HUD for additional **Baseline Review** PHA's legal review / approval information and Sheets counsel reviews ESCo submits resubmits to HUD contract package contract and 2 copies of the M&V Plan certifies that the RFP PHA selects PHA for approval contract is IGEA Cash Flows acceptable and financing ESA complies with firm. HUD review package Contract Cost State Law Documentation Package includes: **HUD Cost** Summary Sheet PHA procures Baseline Review PHA approves financing Sheets contract. M&V Plan Cash Flows Contract Cost Documentation Rate Escalation ESCo Required HUD ESCo develops forms ESCo performs contract (ESA) ESCo assists PHA work. package