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## U.S. DEPARTMENT OF HOUSING & URBAN DEVELOPMENT



**FISCAL YEAR 2011**

# **FORECAST OF CONTRACTING OPPORTUNITIES PRODUCTS AND SERVICES**

**August 10, 2011**

**Version 8**

*By*

THE OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION (OSDBU)  
<http://www.hud.gov/smallbusiness>



# TABLE OF CONTENTS

## SECTION I

|   |    |
|---|----|
| Introduction, Message to Small Businesses & OSDBU Mission Statement | v  |
| OSDBU Staff & Field Office Small Business Specialists               | vi |

## SECTION II

|                      |          |
|----------------------|----------|
| How to Market to HUD | vii-viii |
|----------------------|----------|

## SECTION III

|                   |    |
|-------------------|----|
| Forecast Overview | ix |
|-------------------|----|

## SECTION IV

|                                    |   |
|------------------------------------|---|
| Description of Forecast Categories | x |
|------------------------------------|---|

## SECTION V

|                                |        |
|--------------------------------|--------|
| Glossary of Terms and Acronyms | xi-xii |
|--------------------------------|--------|

## SECTION VI

|                       |      |
|-----------------------|------|
| Products and Services | 1-16 |
|-----------------------|------|

Public Law 100-656 requires The United States Department of Housing and Urban Development (the Department) to publish an annual Forecast of Contracting Opportunities (Procurement Forecast or Forecast). The Law emphasizes advance acquisition planning, which provides all of our customers with a better understanding of our requirements.

It is Departmental policy that all legally qualified small businesses receive a just, fair, equitable and impartial share of the contracts awarded by the Department. The Forecast is one of several tools that will help the small business community effectively market their goods and services to the cognizant components within the Department. In so doing, it will help realize this goal of our procurement policy.

The Forecast includes projections of all anticipated contract actions above the simplified acquisition threshold. It is important to emphasize that the Department is not bound by any statements made in the Forecast. The Forecast is for informational and marketing purposes only. It does not constitute a specific offer of commitment by the Department to fund, in whole or in part, the opportunities referenced therein. Any listing in the Forecast is not all-inclusive and as additional information is obtained, it will be posted, if required. Please see the Disclaimer below for further information on the nature of the Forecast, including its limitations. Generally, for more information on HUD open market procurement opportunities above \$25,000 check [www.FedBizOpps.gov](http://www.FedBizOpps.gov).

**Disclaimer:** Title V of Public Law 100-656 requires that Federal agencies make available its Procurement Forecast to the [Small Business Administration \(SBA\)](#) and to interested business owners. All projected procurements in the Forecast are subject to total or partial revision and/or cancellation. Final decisions on the extent of competition (if any), type of small business participation (if any), estimated value, or any aspect of the procurement action will not be made until each procurement action is initiated and a final determination is made by the assigned contracting officer. The Forecast, and any data contained therein, is for planning purposes, does not represent a pre-solicitation synopsis, does not constitute an invitation for bid or request for proposal, and is not a commitment by the Government to purchase the desired products and/or services. Actual solicitation notices, if required, will be posted on [FedBizOpps](#) as prescribed by the [Federal Acquisition Regulation \(FAR\)](#).

# SECTION I: INTRODUCTION, MESSAGE TO SMALL BUSINESSES & MISSION STATEMENT

## INTRODUCTION

HUD is the principal federal agency responsible for the improvement and development of America's housing and communities. HUD's programs include: mortgage insurance to help individuals and families become homeowners; rental subsidies to enable low-income families to find affordable housing; development, rehabilitation and modernization of the nation's Public and Indian Housing stock; development of HUD-insured multifamily housing; enforcement of Federal Fair Housing laws; and the development, improvement and revitalization of America's urban centers and neighborhoods.

Independent contractors of different business sizes assist the Department in carrying out its various programs and internal operations in the Washington, DC headquarters office and field offices. The list of potential contracting opportunities in the following pages is for Fiscal Year 2011 (October 1, 2010 through September 30, 2011).

## MESSAGE TO SMALL BUSINESSES

HUD is committed to providing maximum practicable opportunities in its acquisitions to small business, small disadvantaged business, 8(a), veteran-owned small business, service disabled veteran-owned small business, HUBZone and woman-owned small business concerns. HUD encourages small and small disadvantaged businesses to partner, team or joint venture to maximize their opportunity to receive prime contracts. The Forecast will assist small and small disadvantaged businesses with the opportunity to obtain prime and subcontracting opportunities. HUD's program offices provide the information contained in this document. **If you discover errors or encounter problems establishing communication with the points of contact send an e-mail with FORECAST PROBLEM in the subject line to [Derek.L.Pruitt@hud.gov](mailto:Derek.L.Pruitt@hud.gov) BRIEFLY stating your problem.**

## OSDBU MISSION STATEMENT

The OSDBU mission is to ensure that small businesses, small disadvantaged businesses, 8(a) firms, women-owned small businesses, HUBZone businesses and veteran-owned small businesses are treated fairly and are provided an opportunity to compete and be selected for a fair amount of HUD's direct and indirect contract dollars.

# SECTION I: OSDBU STAFF & FIELD OFFICE SMALL BUSINESS SPECIALISTS

## OSDBU Staff

**Sharman Lancefield, Director**  
[Sharman.R.Lancefield@hud.gov](mailto:Sharman.R.Lancefield@hud.gov)

Firms that are interested in doing business with HUD or need assistance in understanding procurement policies and procedures may contact the following individuals:

**Business Utilization Development Specialists (HUD Headquarters)**  
**(202) 708-1428**

**Arnette McGill-Moore**  
[Arnette.S.McGill@hud.gov](mailto:Arnette.S.McGill@hud.gov)  
Senior Business Utilization Development Specialist

**Meishoma Hayes**  
[Meishoma.A.Hayes@hud.gov](mailto:Meishoma.A.Hayes@hud.gov)  
Business Utilization Development Specialist

**Derek Pruitt**  
[Derek.L.Pruitt@hud.gov](mailto:Derek.L.Pruitt@hud.gov)  
Business Utilization Development Specialist

## Small Business Liaison (Headquarters & Field Offices)

**Nicole Hunt**  
[Nicole.T.Hunt@hud.gov](mailto:Nicole.T.Hunt@hud.gov)  
Headquarters Contracting Operations  
(202) 402-3868

**Darrell Rishel**  
[Darrell.D.Rishel@hud.gov](mailto:Darrell.D.Rishel@hud.gov)  
Western Field Contracting Operations  
(303) 839-2622

**Kristin Tucker**  
[Kristin.L.Tucker@hud.gov](mailto:Kristin.L.Tucker@hud.gov)  
Southern Field Contracting Operations  
(678) 732-2641

**Alfredo Valentin**  
[Alfredo.Valentin@hud.gov](mailto:Alfredo.Valentin@hud.gov)  
Northern Field Contracting Operations  
(312) 913-8509

Individual mailing addresses are located at: <http://www.hud.gov/smallbusiness>. Hearing or speech impaired individuals may access the telephone numbers in this document via TTY by calling the toll-free Federal Information Relay Service at (800) 877-8339.

## SECTION II: HOW TO MARKET TO HUD

- **Know your market niche.** Focus on products and services that reflect your niche. Concentrate on what you do best.
- **Provide high quality products and/or services.** HUD is looking for established companies with a proven track record of success in providing the types of products and services we need. Be able to demonstrate that you can do the job in a timely, professional and cost-effective manner.
- **Read the Federal Acquisition Regulations (FAR).** The FAR is the primary regulation that all federal government agencies follow when they purchase products and services. Read the Housing and Urban Development Acquisition Regulation (HUDAR), which is HUD's supplement to the FAR that contains HUD policies and procedures.
- **Register your company in the Central Contractor Registration (CCR) database** located at [www.ccr.gov](http://www.ccr.gov). All current and potential government vendors are required to register in this database in order to be eligible for contract awards and payments. HUD contracting officers and program office staff conduct market research and verify a company's SBA certifications through this database.
- **Apply to get on a General Services Administration (GSA) Schedule** through GSA's Schedules Program, which is used by federal agencies to procure products and services. These schedules are a popular procurement method in federal contracting. For more information, go to [www.gsa.gov](http://www.gsa.gov).
- **Research eligibility for Small Business Administration (SBA) certifications.** The SBA offers the following certifications: SBA Certified 8(a) Program Participant and SBA Certified HUBZone Firm. Apply for certifications if you are eligible. Once certified, your company becomes eligible for restricted competition contracts, non-competitive contracts and/or price preferences. For more information go to [www.sba.gov](http://www.sba.gov).
- **Prepare a one-page capability statement** that identifies your company's certifications, overview and experience as it relates to a specific or general opportunity being sought. Use the one-page statement as a way to introduce your company to HUD. E-mail it to the Forecast point of contact when inquiring about a contracting opportunity in the Forecast and request an appointment. A sample is located at [www.hud.gov/offices/osdbu/marketing.cfm](http://www.hud.gov/offices/osdbu/marketing.cfm).
- **Prepare a comprehensive capability statement** that provides a complete overview of your company. Present this statement at marketing visits with HUD program office and OSDBU staff. A sample is located at [www.hud.gov/offices/osdbu/marketing.cfm](http://www.hud.gov/offices/osdbu/marketing.cfm).
- **Conduct research.** Visit [www.hud.gov](http://www.hud.gov) to research HUD and visit [www.hud.gov/funds/index.cfm](http://www.hud.gov/funds/index.cfm) to research the program offices in which you have an interest to understand the Department's and program office's mission, objectives and procurement needs. Also visit **the Office of Small and Disadvantaged Business Utilization (OSDBU) website** at [www.hud.gov/smallbusiness](http://www.hud.gov/smallbusiness) and review marketing publications. You will also find information on how to contact the OSDBU staff, outreach events and small business policies.

## SECTION II: HOW TO MARKET TO HUD

- **Find prime contracting opportunities** at [www.FedBizOpps.gov](http://www.FedBizOpps.gov), which is the on-line site where federal government agencies post procurement opportunities over \$25,000. Also, visit HUD's Contracting homepage, [www.hud.gov/offices/cpo/index.cfm](http://www.hud.gov/offices/cpo/index.cfm), which lists all competitive procurements (excluding GSA Schedule buys) expected to exceed \$25,000, for which HUD is currently soliciting bids or proposals. Review the Forecast of Contracting Opportunities (Forecast) located at [www.hud.gov/offices/osdbu/4cast.cfm](http://www.hud.gov/offices/osdbu/4cast.cfm) to learn about proposed contracting opportunities; use the information to market your firm to HUD. **Find subcontracting opportunities** on HUD's Contracting homepage, which lists HUD's prime contractors that may have subcontracting opportunities. Also, visit the SBA's SUB-Net at <http://web.sba.gov/subnet> for government-wide listings of subcontracting opportunities.
- **Arrange appointments** with the program office staff to discuss contracting opportunities for which you are qualified. Use your limited time with them to present your multi-page capability statement, certifications and GSA schedules. Elaborate on previous related experience, especially federal government experience.
- **Participate in HUD small business events.** HUD sponsors several small business fairs during the year where you can market your firm to program office staff and HUD's prime contractors. These events also provide the opportunity to network with other businesses for potential teaming and subcontracting arrangements. HUD also participates in procurement conferences, expos and networking events across the country. For more information, go to [www.hud.gov/smallbusiness](http://www.hud.gov/smallbusiness) and click on the Outreach Events link.

## SECTION III: FORECAST OVERVIEW

The Forecast includes proposed contracting opportunities from both HUD Headquarters and field offices. The Forecast is updated on a monthly basis. All HUD competitive procurements (excluding GSA Schedule buys) expected to exceed \$25,000, for which HUD is currently soliciting bids or proposals, are listed on the Office of the Chief Procurement Officer's home page at: <http://www.hud.gov/offices/cpo/index.cfm>. Also, HUD and other federal agencies list contracting opportunities on the Federal Business Opportunities (FedBizOpps) website at <http://www.fedbizopps.gov/>. Vendors may subscribe to this website, free of charge, to receive notifications of daily contracting postings from federal agencies.

HUD contracting opportunities are procured by the following four principal contracting offices: (1) Office of the Chief Procurement Officer (OCPO) at HUD Headquarters in Washington, DC; and the three field contracting operations (FCO) offices located in (2) Philadelphia, PA; (3) Atlanta, GA; and (4) Denver, CO. The OCPO in Washington, DC contracts for services (e.g., technical assistance, research and other professional/technical services) and supplies to support HUD program offices and the mission and operations of the Department in general (e.g., information technology, building maintenance, business process re-engineering). The FCO offices contract primarily for services to support the field program operations of the Department's Office of Housing and its four Homeownership Centers (Philadelphia, Atlanta, Denver, and Santa Ana). Each FCO office has branches, some of which are located in other cities within their jurisdictions. Contracting opportunities for the Department vary by location and by year based on program needs. The absence of a specific contracting need for a particular area in this forecast does not mean that the need will not arise later in the year or in future years.

The Forecast includes various services and acquisition strategies such as simplified acquisitions (contracts valued between \$25,000 and \$150,000), full and open competitions (contracts valued over \$150,000) and limited competitions against the General Services Administration Federal Supply Schedules in various forms of acquisitions strategies ranging from "open to all business sizes" to "all sources other than large." The Department also encourages 8(a) firms that have dual status (i.e. an 8(a) firm certified as a HUBZone and/or is a woman-owned or veteran-owned firm) to compete for HUD contracting opportunities.

## SECTION IV: DESCRIPTION OF FORECAST CATEGORIES

The following provides a description of the categories listed in the Forecast:

**Plan Number & Product/Service:** This category provides the tracking number and the title of the planned contract. Vendors should reference the plan number when requesting information on a planned contract.

**Contract Description:** A brief narrative of the purpose and need for the service or product; and in some instances, the responsibilities expected of the selected contractor.

**GSA Schedule or NAICS:** HUD procures many of its services and products through the U.S. General Services Administration (GSA) Federal Supply Schedules. The Forecast, in some instances, will provide the Schedule Name, Schedule Number and Special Item Number (SIN). For a full listing and definition of the various schedules, visit the GSA website at: <http://www.gsa.gov>. For requirements that are not GSA Schedule buys, North American Industry Classification System (NAICS) codes are provided to assist businesses in determining their size standard (small or large) for their industry. The Small Business Administration (SBA) has pre-determined the size standards for various industries. A full listing of the NAICS codes may be found at the SBA's website: <http://www.sba.gov/size/indextableofsize.html>. NAICS code definitions are located at <http://www.census.gov> at the NAICS link. **Where a GSA Schedule Number is listed with a NAICS Code, the GSA Schedule Number takes precedence.**

**Fiscal Year Quarter:** This is the quarter of the federal fiscal year (October 1 through September 30) in which the procurement process is scheduled to begin for each planned contract. For example, a planned contract showing the 3<sup>rd</sup> quarter, the procurement process will begin during the April 1 through June 30, 2009 timeframe.

**Estimated Contract Value & Contract Length:** Each planned contract lists an estimated budget and an estimated period of performance that has been determined sufficient to perform the service. The performance period always includes the proposed base year(s), and in some instances the option period; an option period is one year unless otherwise stated. A determination of option periods, however, may not have been completed prior to the release of the Forecast. A Request for Quotes (RFQ) or a Request for Proposal (RFP) that is issued in relation to any planned contract will include the final determined performance period.

**Program Office & Point of Contact:** The program office (e.g. Administration, Chief Financial Officer) is the area within HUD procuring the product or service. **Businesses that are interested in a planned contract should contact the listed point of contact via e-mail or telephone and request a meeting to market their firm's capabilities for a particular requirement.**

**Acquisition Strategy:** The acquisition strategy (e.g. small business set-aside, 8(a) sole source, full and open, small business sources) is provided for each planned contract to allow for easier marketing for both business and program management. For example, "Full and Open" means that all businesses, regardless of size, are offered the opportunity to submit a proposal or bid.

## SECTION V: GLOSSARY OF TERMS & ACRONYMS

### Acquisition Terminology

- **Full and Open:** All firms, regardless of business size, are permitted to submit a bid or proposal. The solicitation does not contain any small business set-asides.
- **Small Business Set-Aside:** Only firms that are small businesses are permitted to submit a proposal or bid. A small business set-aside is the reserving of an acquisition exclusively for participation by small business concerns. A small business set-aside is open to all small businesses. Set-asides also exist for 8(a) firms, HUBZones and Service-Disabled Veteran-Owned Small Businesses.
- **8(a) Sole Source / 8(a) Direct:** The award will be made to a single 8(a) vendor without competition. In an 8(a) Set-Aside, it is the intent of the Government to award the resulting contract to a firm that is certified to be an 8(a) small disadvantaged business. The SBA defines an 8(a) as: "A firm owned and operated by socially and economically disadvantaged individuals and eligible to receive federal contracts under the Small Business Administration's 8(a) Business Development Program." Sole source awards also exist for HUBZones and Service-Disabled Veteran-Owned Small Businesses.
- **Open to All Business Sizes:** In the Forecast, this term is associated with the General Services Administration (GSA) Federal Supply Schedules, which are multiple award schedules under the GSA Schedules Program. These are long-term government-wide contracts with commercial firms. A complete listing of the schedules may be found at: <http://www.gsa.gov>. Large and small firms, which are on the listed schedule, are encouraged to market their services for planned contracts targeted to be "open to all business sizes." The planned contract will be processed under the Office of the Chief Procurement Officer's "accelerated contracting procedures" whereby firms are selected from the specific schedule listed in the Forecast. At least three firms, which may include, one woman-owned, one small, and/or one 8(a) firm, along with other than small businesses will be selected to compete for the planned contract.
- **Sources Sought:** Sources Sought is a market research methodology that is conducted by the Office of the Chief Procurement Officer on behalf of a program office. The purpose is to announce that the Department is seeking qualified businesses, both large and small, unless otherwise stated, through Federal Business Opportunities (FedBizOpps). This is a formal contracting procedure that stipulates specific submission requirements and deadline dates that must be met.

## SECTION V: GLOSSARY OF TERMS & ACRONYMS

### Forecast “Status” Terminology

**New:** After Version 1, ñnewö indicates additional planned contracts listed in the current Forecast.

**Action Closed-Pending Award:** The planned contract is no longer available for marketing by classified firms. Although, the status of the planned contract may be identified as ñaction closed-pending award,ö there may be subcontracting opportunities available. Businesses are encouraged to notify either the program office contact person or the Contracting Officer during the marketing stages or early in the procurement process (before submission of request for quote or request for proposal) that they are interested in subcontracting opportunities for a specific requirement.

**Action Awarded:** The procurement process has been completed and the planned contract has been awarded.

### Small Business Terminology

**Small Business** - A business that is independently owned and operated and which is not dominant in its field of operation and in conformity with specific industry criteria defined by the Small Business Administration (SBA). Depending on the industry, size standard eligibility is based on the average number of employees for the preceding twelve months or on sales volume averaged over a three-year period.

**Small Disadvantaged Business** - A small business that is at least 51% owned and controlled by a socially and economically disadvantaged individual or individuals. This can include a publicly owned business that has at least 51 % of its stock unconditionally owned by one or more socially and economically disadvantaged individuals; and one or more such individuals control the management and business operations. The SBA must certify small businesses that want to claim small disadvantaged business status.

**8(a) Firm** - A firm participating in the SBA's business development program created to help eligible small disadvantaged businesses become independently competitive in the federal procurement market. A firm must be 51% owned and controlled by a socially and economically disadvantaged individual or individuals to be eligible for the 8(a) program. The SBA must certify small businesses that want to claim 8(a) status.

**Historically Underutilized Business Zone (HUBZone)** - A small businesses with 35% of its staff living in a HUBZone. The company must also maintain a "principal office" in one of these specially designated areas. A principal office can be different from a company's headquarters. The SBA must certify small businesses that want to claim HUBZone status.

**Service Disabled Veteran-Owned Small Business** - A small business that is at least 51% owned by one or more service-disabled veterans. Service-disabled veteran means a veteran with a disability that is service-connected; the disability was incurred in the line of duty while serving in the U.S. active military, naval or air service.

**Joint Venture** - In the SBA Mentor-Protégé Program, an agreement between a certified 8(a) firm and a mentor firm to joint venture as a small business for a government contract. The agreement must be in writing; and include an assessment of the Protégé's needs, together with a description of the specific assistance that the Mentor will provide to address those needs. The agreement must also provide for the termination of the agreement with 30 days advance notice to the other party and to the SBA. Additionally, the agreement should state that it is for at least one year.

# SECTION VI: PRODUCTS AND SERVICES

(Contract actions listed by Program Area)

## OFFICE OF THE CHIEF HUMAN CAPITAL OFFICER

| Plan Number & Product/Service  | Contract Description  | GSA Schedule or NAICS   | Fiscal Year Quarter | Estimated Contract Value & Contract Length | Program Office & Point of Contact | *Acquisition Strategy |
|--|---|-------------------------|---------------------|--|-----------------------------------|-----------------------|
| <b>A-2011-AJA-0013</b><br><br><b>Professional, Technical and Logistical Support Services</b> | The contractor shall provide routers and gateways equipment to HUD. | <b>ACTION CANCELLED</b> |                     |  |                                   |                       |

\*The planned acquisition strategy is subject to change in furtherance of HUD's socioeconomic goals. If the planned strategy changes, the Forecast of Contracting Opportunities will be updated to reflect the change in strategy.

## FAIR HOUSING & EQUAL OPPORTUNITY

| Plan Number & Product/Service      | Contract Description  | GSA Schedule or NAICS | Fiscal Year Quarter | Estimated Contract Value & Contract Length | Program Office & Point of Contact  | *Acquisition Strategy |
|------------------------------------|---|-----------------------|---------------------|--|--|-----------------------|
| A-2011-EGP-0007<br>Program Support | Mandatory: FHEO Policy Conference ó the contractor will perform a wide range of conference planning and execution services that include: site selection research, negotiation of hotel contracts, marketing, outreach and speaker travel.             | 541990                | 2nd                 | \$500K - \$1M<br>1 Year                    | Fair Housing and Equal Opportunity<br>Pamela Walsh<br>(202) 708-1145<br><a href="mailto:Pamela.D.Walsh@hud.gov">Pamela.D.Walsh@hud.gov</a> | Full & Open           |
| A-2011-EGP-0008<br>Program Support | Mandatory: Limited English Proficiency ó the contractor will provide data analysis to determine disparities in access to housing via the internet of persons with last names that could be perceived as: white, black, Latino (or other ethnicities). | 541990                | 4th                 | \$500K - \$1M<br>1 Year                    | Fair Housing and Equal Opportunity<br>Pamela Walsh<br>(202) 708-1145<br><a href="mailto:Pamela.D.Walsh@hud.gov">Pamela.D.Walsh@hud.gov</a> | Full & Open           |

\*The planned acquisition strategy is subject to change in furtherance of HUD's socioeconomic goals. If the planned strategy changes, the Forecast of Contracting Opportunities will be updated to reflect the change in strategy.

**GOVERNMENT NATIONAL MORTGAGE ASSOCIATION  
(GINNIE MAE)**

| Plan Number & Product/Service   | Contract Description  | GSA Schedule or NAICS  | Fiscal Year Quarter | Estimated Contract Value & Contract Length    | Program Office & Point of Contact  | *Acquisition Strategy         |
|---|---|--|---------------------|---|--|-------------------------------|
| <b>A-2011-TK-0001</b><br><br><b>Securitized Transaction Financial Advisor</b> | Contractor to provide highly complex, securitized mortgage, mortgage derivative, and mortgage related product expertise.  | <b>ACTION CLOSED<br/>CONTRACT C-OPC-23795 AWARDED ON 7/25/11</b> |                     |   |  |                               |
| <b>A-2011-TK-0004</b><br><br><b>Legal Services</b>                            | Contractor to provide legal services to support Ginnie Mae's MBS and Multiclass programs  | <b>ACTION CLOSED – PENDING AWARD</b>                             |                     |   |  |                               |
| <b>A-2011-TF-0003</b><br><br><b>Report to Congress</b>                        | Contractor to provide assistance to Ginnie Mae's Office of Finance in the development of the FYs 2008 - 2010 Report to Congress, Annual Report, and Highlights of the Annual Report Pamphlet. | GSA<br>Schedule<br>520   | 4th                 | \$500K - \$1M<br><br>1 Year plus<br>2 options | <b>Government National Mortgage Association<br/>(Ginnie Mae)</b><br>Sharolyn Moses<br>(202) 475-4907<br><a href="mailto:Sharolyn.D.Moses@hud.gov">Sharolyn.D.Moses@hud.gov</a> | Open to All<br>Business Sizes |
| <b>A-2011-TN-0003</b><br><br><b>Enterprise Wide System Security Support</b>   | Contractor to provide audit/assessment of new/existing contracts in compliance with NIST and A-130 and applicable Federal Security Laws.  | <b>ACTION CLOSED<br/>CONTRACT C-OPC-23832 AWARDED ON 4/1/11</b>  |                     |   |  |                               |

\*The planned acquisition strategy is subject to change in furtherance of HUD's socioeconomic goals. If the planned strategy changes, the Forecast of Contracting Opportunities will be updated to reflect the change in strategy.

**GOVERNMENT NATIONAL MORTGAGE ASSOCIATION  
(GINNIE MAE)**

| Plan Number & Product/Service   | Contract Description  | GSA Schedule or NAICS   | Fiscal Year Quarter | Estimated Contract Value & Contract Length   | Program Office & Point of Contact  | *Acquisition Strategy         |
|---|---|---|---------------------|--|--|-------------------------------|
| <b>A-2011-TN-0004</b><br><br><b>Document Management Support</b>             | Contractor to provide the vital component of the FCD I & II Continuity of Operation Programs, required of all Federal Agencies to provide document management support, the GEPEA act of 1998.   | <b>ACTION CLOSED<br/>CONTRACT C-OPC-23836 AWARDED ON 6/3/11</b> |                     |  |  |                               |
| <b>A-2011-TN-0007</b><br><br><b>Logistical Conference Support</b>           | Contractor to provide logistical conference support services and develop and coordinate all electronic presentations or conferences and/or outreach activities, including internet-based displays.  | GSA<br>Schedule<br>541  | 4th                 | \$1M - \$5M<br><br>3 Years plus<br>2 options | <b>Government National Mortgage Association<br/>(Ginnie Mae)</b><br>Sharolyn Moses<br>(202) 475-4907<br><a href="mailto:Sharolyn.D.Moses@hud.gov">Sharolyn.D.Moses@hud.gov</a> | Open to All<br>Business Sizes |
| <b>A-2011-TN-0008</b><br><br><b>Financial Industry/Media Marketing</b>      | Contractor to provide the necessary support to develop and implement a marketing and communication strategy to improve Ginnie Mae's relationship with key audiences, which will enhance the corporations image and unique role in stabilizing the secondary mortgage market.  | <b>ACTION CLOSED<br/>CONTRACT C-OPC-23863 AWARDED ON 7/7/11</b> |                     |  |  |                               |
| <b>A-2011-TS-0003</b><br><br><b>Manufactured Housing Master Subservicer</b> | Contractor to provide default services as well as servicing current, delinquent and defaulted loans, both pooled and non-pooled, including foreclosure services, management and disposition of acquired properties (REO), preparation and submission of insurance or guarantee claims to FHA, and RD, reporting Ginnie Mae. | <b>ACTION CANCELLED FOR FY 2011</b>                             |                     |  |  |                               |

\*The planned acquisition strategy is subject to change in furtherance of HUD's socioeconomic goals. If the planned strategy changes, the Forecast of Contracting Opportunities will be updated to reflect the change in strategy.

**GOVERNMENT NATIONAL MORTGAGE ASSOCIATION  
(GINNIE MAE)**

| Plan Number & Product/Service                                 | Contract Description   | GSA Schedule or NAICS        | Fiscal Year Quarter | Estimated Contract Value & Contract Length | Program Office & Point of Contact   | *Acquisition Strategy      |
|---|--|------------------------------|---------------------|--|---|----------------------------|
| A-2011-TS-0006<br><br>Compliance Review                       | Contractor to ensure Ginnie Mae pools and the underlying mortgages are being administered in accordance with all Federal, state regulations, and the Ginnie Mae Guide.                         | ACTION CANCELLED FOR FY 2011 |                     |  |   |                            |
| A-2011-TS-0008<br><br>Financial Statement Reviews             | Contractor to provide support for the review of the audited financial statements of all Ginnie Mae issuers.  | ACTION CANCELLED FOR FY 2011 |                     |  |   |                            |
| A-2011-TS-0010<br><br>Multifamily Master Subservicer          | Contractor to provide asset management support when a multifamily issuer defaults and Ginnie Mae is required to service its portfolio.   | GSA Schedule FABS 520        | 4th                 | \$5M - \$10M<br><br>3 Years plus 2 options | <p align="center"><b>Government National Mortgage Association (Ginnie Mae)</b><br/>Kimberly Woods<br/>(202) 475-4907<br/><a href="mailto:Kimberly.Woods@hud.gov">Kimberly.Woods@hud.gov</a></p> | Open to All Business Sizes |
| A-2011-TS-0012<br><br>Mortgage Backed Security Administration | Contractor to provide critical back-office support for Ginnie Mae to operate a securitization program, including the monthly collection of data from issuers and risk analysis and monitoring. | ACTION CANCELLED FOR FY 2011 |                     |  |   |                            |

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## OFFICE OF HOUSING

| Plan Number & Product/Service                      | Contract Description  | GSA Schedule or NAICS                | Fiscal Year Quarter | Estimated Contract Value & Contract Length | Program Office & Point of Contact   | *Acquisition Strategy |
|--|---|--------------------------------------|---------------------|--|---|-----------------------|
| A-2011-HR-0026                                     | Transaction Specialist for Single Family Loan Sales ó Portfolio Management - to provide support with marketing and sale of Single Family. For the preparation and presentation of due diligence information, advertising of assets, marketing and valuation process for the assets, and bidding and closing for each asset sale                       | 523920                               | 2nd                 | \$1M - \$3M<br>1 Year plus 2 Options       | <b>Office of Asset Sales</b><br>John Lucey<br>(202) 402-3927<br><a href="mailto:John.w.lucey@hud.gov">John.w.lucey@hud.gov</a>    | 8 (a) sole source     |
| A-2011-HR-0025<br><b>Legal Services</b>            | Legal Services to support Single Family and the Office of General Counsel in the preparation, revision and review of loan sale documentation needed for the sale of Single Family assets  | TBD                                  | 4th                 | \$70K - \$500K<br>1 year plus 4 options    | <b>Office of Asset Sales</b><br>John Lucey<br>(202) 402-3927<br><a href="mailto:John.w.lucey@hud.gov">John.w.lucey@hud.gov</a>    | 8 (a) sole source     |
| A-2011-HR-0023<br><b>MF Transaction Specialist</b> | The contractor shall provide the necessary technical support to furnish services that include but are not limited to the following:<br>--Due diligence support, including document imaging, the ordering of third-party reports, and maintenance of a due diligence website;<br>--Online bidding/auction website;<br>--Database of investors/bidders. | 522310                               | 4th                 | \$1M - \$5M<br>1 year plus 2 Options       | <b>Office of Asset Sales</b><br>Keith Jones<br>(202) 402-3966<br><a href="mailto:Keith.M.Jones@hud.gov">Keith.M.Jones@hud.gov</a> | 8(a) sole source      |
| A-2011-HR-0097<br><b>Monitoring</b>                | Scorecard Management Monitoring & Implementation Support  | <b>ACTION CLOSED – PENDING AWARD</b> |                     |  |   |                       |
| A-2011-HR-0038<br><b>Actuarial Review</b>          | Annual Actuarial Review of FHA's Mutual Mortgage Insurance Fund   | <b>ACTION AWARDED</b>                |                     |  |   |                       |

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## OFFICE OF HOUSING

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|--|---|--------------------------------------|---------------------|--|-----------------------------------|-----------------------|
| <b>A-2011-HR-0041</b><br><br><b>FHA-Accounting &amp; Financial Operations Services</b> | The contractor shall provide assistance accounting and consulting assistance in maintaining, analyzing and producing FHA's accounting records under FedGAAP and OMB requirements.<br>Deliverables are centered in four main categories: General Accounting, Financial Analysis and Reporting, Economic Analysis, and FHASL Accounting Operations Support. All areas require year-round assistance. Activities relating to the fiscal year-end closings and financial reporting require extra concentration of staff to complete all required projects within the mandated Treasury, OMB and GAO timeframes. | <b>ACTION CLOSED – PENDING AWARD</b> |                     |  |                                   |                       |

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**OFFICE OF PUBLIC & INDIAN HOUSING**

| Plan Number & Product/Service  | Contract Description   | GSA Schedule or NAICS   | Fiscal Year Quarter | Estimated Contract Value & Contract Length                        | Program Office & Point of Contact   | *Acquisition Strategy    |
|--|--|-------------------------|---------------------|---|---|--------------------------|
| <b>A-2011-PI-0007</b><br><br><b>Moving To Work (MTW): Program Support &amp; TA</b>                   | TA and program support for MTW PHAs.   | <b>ACTION CANCELLED</b> |                     |   |   |                          |
| <b>A-2011-P-0002</b><br><br><b>Technical Assistance and Independent Assessments of Troubled PHAs</b> | <b>New IDIQ Competition for Independent Assessment of Troubled Agencies.</b> The contractor shall provide support services necessary to aid in the recovery of troubled or near-troubled public housing agencies to ensure safe, decent, and affordable housing; create opportunities for residents self-sufficiency and economic independence; and assure fiscal integrity by all program participants. Contractor services will be required in various locations throughout the country on an as needed basis. Contractor must have the capacity to deploy staff to respond to multiple locations nation-wide. | 541611                  | 4th                 | \$5K - \$20M<br><br>12-Month Base with Four (4), 12-Month Options | <b>Office of Public and Indian Housing</b><br>Anna R. Lloyd<br>202-402-7426<br><a href="mailto:Anna.R.Lloyd@hud.gov">Anna.R.Lloyd@hud.gov</a> | Small Business Set-Aside |
| <b>A-2011-P-0027</b><br><br><b>Project Expense Level Assessment (Independent Cost Assessment)</b>    | Review appeals submissions from public housing authorities of their Project Expense Levels.  | <b>ACTION AWARDED</b>   |                     |   |   |                          |
| <b>A-2011-P-0015</b><br><br><b>Leadership Development for Managers</b>                               | This contract will develop/enhance the leadership skills of managers.  | <b>ACTION CANCELLED</b> |                     |   |   |                          |

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## OFFICE OF PUBLIC & INDIAN HOUSING

| Plan Number & Product/Service  | Contract Description  | GSA Schedule or NAICS   | Fiscal Year Quarter | Estimated Contract Value & Contract Length               | Program Office & Point of Contact  | *Acquisition Strategy      |
|--|---|-------------------------|---------------------|--|--|----------------------------|
| <b>A-2011-PB-0004</b><br><br><b>Energy Conservation Technical Assistance</b>         | The contractor shall coordinate and facilitate the research, drafting, and routing of the Green Book and will provide technical assistance to HUD-PIH field offices and Headquarters staff in implementation of the Department's Energy Action Plan and energy conservation requirements. | 541611                  | 4th                 | \$500K - \$1M<br><br>1 Year plus<br>2 Options            | <b>Office of Public Housing and Voucher Programs</b><br>Anna Lloyd<br>(202) 402-7426<br><a href="mailto:Anna.R.Lloyd@hud.gov">Anna.R.Lloyd@hud.gov</a> | 8(a) sole source           |
| <b>A-2011-PB-0010</b><br><br><b>BPI Implementation</b>                               | Discuss each PIH business process improvement (BPI) area and identify potential alternatives and courses of action.   | 541611                  | 4th                 | \$500K-\$1M<br><br>1 Year                                | <b>Office of Public Housing and Voucher Programs</b><br>Anna Lloyd<br>(202) 402-7426<br><a href="mailto:Anna.R.Lloyd@hud.gov">Anna.R.Lloyd@hud.gov</a> | 8(a) sole source           |
| <b>A-2011-PB-0016</b><br><br><b>Disaster Assistance - Project Management</b>         | Provide project management services to manage the day-to-day operations of the disaster assistance services which links families displaced by disasters with participating PHAs.  | GSA MOBIS<br>874.7      | 4th                 | Min: \$10K<br>Max: \$60M<br><br>1 Year plus<br>4 Options | <b>Office of Public Housing and Voucher Programs</b><br>Anna Lloyd<br>(202) 402-7426<br><a href="mailto:Anna.R.Lloyd@hud.gov">Anna.R.Lloyd@hud.gov</a> | Open to All Business Sizes |
| <b>A-2011-PI-0010</b><br><br><b>Physical Needs Assessment (PNA) - Implementation</b> | Implement the new Capital Fund PNA tool in some 3,000 PHAs.   | 541350/926150           | 4th                 | \$1M - \$5M<br><br>1 Year                                | <b>Office of Public Housing and Investments</b><br>Anna Lloyd<br>(202) 402-7426<br><a href="mailto:Anna.R.Lloyd@hud.gov">Anna.R.Lloyd@hud.gov</a>      | Full and Open              |
| <b>A-2011-P-0042</b><br><br><b>FASS Multi-Family Business Support</b>                | The contractor will provide advisory and assistance services to initiate, establish, enhance and/or support REAC's financial assessment subsystem for public housing authorities (FASS-PHA).  | <b>ACTION CANCELLED</b> |                     |  |  |                            |

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## OFFICE OF PUBLIC & INDIAN HOUSING

| Plan Number & Product/Service  | Contract Description   | GSA Schedule or NAICS   | Fiscal Year Quarter | Estimated Contract Value & Contract Length             | Program Office & Point of Contact  | *Acquisition Strategy      |
|--|--|-------------------------|---------------------|--|--|----------------------------|
| <b>A-2011-P-0043</b><br><br><b>Operating Subsidy Negotiated Rule Making</b>  | The specific objectives are to conduct related background research, prepare informational materials for participants, update formula coefficients with high level aggregate data pulls using complete independent source data.   | <b>ACTION CANCELLED</b> |                     |  |  |                            |
| <b>R-2010-PI-00013</b><br><br><b>HOPE VI OPHI Development Program Tracking and Reporting</b>   | The contractor shall collect planning, performance and development activity information from grantees of the U.S. Department of Housing and Urban Development (HUD), Office of Public Housing Investments (OPHI). The contractor shall maintain and submit this information in reports to OPHI. The contractor shall collect and distribute planning, performance and development activity information on all programs administered by OPHI, including the Choice Neighborhoods Demonstration, HOPE VI Programs, Capital Fund Programs (CFP), Capital Fund Financing Program (CFFP), public housing direct Development that is reviewed or approved by OPHI, or information that is related to said housing development and related Community and Supportive Services. | GSA                     | 4th                 | \$5M - \$10M   | Office of Public Housing Investments<br>Anthony L. Soriano<br>(202) 402-4630<br><a href="mailto:Anthony.L.soriano@hud.gov">Anthony.L.soriano@hud.gov</a> | Open to all Business Sizes |
| <span style="color: green;">(NEW)</span><br><br><b>R-2011-P-00081</b><br><br><b>Disaster Housing Assistance Program - Project Management</b> | Provide project management services to manage the day-to-day operations of the disaster assistance services which links families displaced by disasters with participating PHAs.   | 541519<br>541611        | 4th                 | Min: \$5K<br>Max: \$4M<br><br>1 Year plus<br>2 Options | Office of Public Housing and Voucher Programs<br>Rose Donnelly<br>(202) 402-2996<br><a href="mailto:Rose.A.Donnelly@hud.gov">Rose.A.Donnelly@hud.gov</a> | 8(a) sole source           |

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## OFFICE OF PUBLIC & INDIAN HOUSING

| Plan Number & Product/Service   | Contract Description   | GSA Schedule or NAICS | Fiscal Year Quarter | Estimated Contract Value & Contract Length                | Program Office & Point of Contact  | *Acquisition Strategy |
|---|--|-----------------------|---------------------|---|--|-----------------------|
| <p style="text-align: center;"><b>(NEW)</b></p> <p><b>R-2011-P-00085</b></p> <p><b>Web-hosted Reverse Auction Services</b></p>                    | <p>The contractor will provide Web-hosted Reverse Auction Services for the PIH/REAC Physical Assessment Subsystem.</p> | 518210                | 4th                 | <p>\$100K ó \$500K</p> <p>1 Year plus 4 options</p>       | <p>Real Estate Assessment Center<br/>Rose Donnelly<br/>(202) 402-2996<br/><a href="mailto:Rose.A.Donnelly@hud.gov">Rose.A.Donnelly@hud.gov</a></p> | 8(a) sole source      |
| <p style="text-align: center;"><b>(NEW)</b></p> <p><b>R-2011-P-00086</b></p> <p><b>Research and Development Lab Business Support Contract</b></p> | <p>The contractor shall provide PIH REAC Research and Development support for reports and reporting tools.</p>         | 541611                | 4th                 | <p>6 Months to 1 Year</p> <p>\$600,000 to \$1,200,000</p> | <p>Real Estate Assessment Center<br/>Rose Donnelly<br/>(202) 402-2996<br/><a href="mailto:Rose.A.Donnelly@hud.gov">Rose.A.Donnelly@hud.gov</a></p> | 8(a) sole source      |

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**OFFICE OF POLICY DEVELOPMENT & RESEARCH**

| Plan Number & Product/Service | Contract Description   | GSA Schedule or NAICS                | Fiscal Year Quarter | Estimated Contract Value & Contract Length | Program Office & Point of Contact | *Acquisition Strategy |
|-------------------------------|--|--------------------------------------|---------------------|--|-----------------------------------|-----------------------|
| A-2010-R-0049                 | The contractor will test alternatives to the current rent structure in the Housing Choice Voucher Program using a random assignment experimental model. The study will investigate both rent reform strategies and administrative reforms that lead to cost savings and enable PHAs to serve more families. The contractor should be familiar with subsidized housing programs and Housing Vouchers in particular. The skills brought to bear include setting up a large scale experiment, gathering survey data and obtaining state-level administrative data. Additionally, they should have methodological proficiency with statistical analysis and be skilled at writing narrative reports. | <b>ACTION CLOSED – PENDING AWARD</b> |                     |  |                                   |                       |

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