

**Cumulative Totals****HOC:** All Offices**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2011 to Mar 31, 2012**Fiscal Year:** 2012

	All Counseling and Education Activities
<b>3. Ethnicity of Clients (select only one)</b>	
a. Hispanic	137,428
b. Not Hispanic	657,733
c. Chose not to respond	33,888
<b>Section 3 Total:</b>	<b>829,049</b>
<b>4. Race of Clients</b>	
<b>Single Race</b>	
a. American Indian/Alaskan Native	5,816
b. Asian	23,832
c. Black or African American	254,311
d. Native Hawaiian or Other Pacific Islander	4,652
e. White	416,668
<b>Multi-Race</b>	
f. American Indian or Alaska Native and White	1,934
g. Asian and White	1,120
h. Black or African American and White	5,275
i. American Indian or Alaska Native and Black or African American	876
j. Other multiple race	47,903
k. Chose not to respond	65,580
<b>Section 4 Total:</b>	<b>827,967</b>
<b>5. Income Levels</b>	
a. < 50% of Area Median Income (AMI)	321,747
b. 50 - 79% of AMI	192,108
c. 80 - 100% of AMI	85,314
d. > 100% AMI	109,618
e. Chose not to respond	118,569
<b>Section 5 Total:</b>	<b>827,356</b>
<b>6. Clients Receiving Education/Group Sessions</b>	
a. Completed pre-purchase homebuyer education workshop	84,335

b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	24,476
c. Completed resolving or preventing mortgage delinquency workshop	62,069
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	3,279
e. Completed fair housing workshop	3,947
f. Completed predatory lending workshop	1,997
g. Completed rental workshop	6,725
h. Other workshop	7,052
<b>Group Session / Section 6 Total:</b>	<b>193,880</b>

#### 7. Numbers of Clients Counseled, by Purpose of Visit and Results

##### a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	13,686
2) Client will be mortgage ready within 90 days	24,469
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	17,731
4) Receiving long term pre-purchase counseling	18,401
5) Entered lease purchase progra	229
6) Decided Not to purchase housing; no further effort to prepare needed	3,074
7) Withdrew from counseling	8,428
8) Other	4,451

##### **Section 7a Sub-total: 90,469**

##### b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	13,781
2) Mortgage refinanced	3,436
3) Mortgage modified	59,158
4) Received second mortgage	1,104
5) Initiated forbearance agreement/repayment plan	26,887
6) Executed a deed-in-lieu	542
7) Sold property/chose alternative housing solution	3,123
8) Pre-foreclosure sale	7,871

9) Mortgage foreclosed	4,057
10) Counseled and referred to another social service or emergency assistance agency	7,011
11) Obtained partial claim loan from FHA lender	541
12) Bankruptcy	3,689
13) Entered debt management plan	3,217
14) Counseled and referred for legal assistance	7,742
15) Currently receiving foreclosure prevention/budget counseling	175,685
16) Withdrew from counseling	24,722
17) Other	53,359
<b>Section 7b Sub-total:</b>	<b>395,925</b>
<b>c. Seeking Help with Home Maintenance and Financial</b>	
1) Obtained a Home Equity Conversion Mortgage (HECM)	21,112
2) Counseled on HECM; decided not to obtain mortgage	2,890
3) Obtained a non-FHA reverse mortgage	238
4) Received home equity or home improvement loan or other home repair assistance	2,785
5) Received consumer loan (unsecured)	152
6) Mortgage refinanced	386
7) Counseled and referred to other social service agency	561
8) Sold house/chose alternative housing solution	155
9) Completed financial management/budget counseling	6,041
10) Completed home maintenance counseling	1,166
11) Counseled and utilities brought current	1,140
12) Counseled and referred for legal assistance	1,951
13) Currently receiving counseling	15,769
14) Withdrew from counseling	3,256
15) Other	6,744
<b>Section 7c Sub-total:</b>	<b>64,346</b>

**d. Seeking Help in Locating, Securing, or Maintaining Residence in**

1) Received housing search assistance	6,415
2) Obtained temporary rental relief	4,472
3) Counseled and referred to agency with rental assistance program	2,507
4) Advised on recertification for HUD/other subsidy program	2,955
5) Counseled and referred to other social service agency	2,627
6) Counseled and referred to legal aid agency for fair housing assistance	738
7) Counseled and referred to legal aid agency for assistance with eviction	4,454
8) Found alternative rental housing	3,495
9) Decided to remain in current housing situation	6,963
10) Resolved issue in current tenancy	7,080
11) Entered debt management/repayment plan	2,026
12) Counseled and utilities brought current	11,407
13) Resolved security deposit dispute	2,402
14) Currently receiving counseling	10,980
15) Withdrew from counseling	1,593
16) Other	7,339

**Section 7d Sub-total: 77,453**

**e. Seeking Shelter or Services for the Homeless**

1) Occupied emergency shelter	3,104
2) Occupied transitional housing	822
3) Occupied permanent housing with rental assistance	957
4) Occupied permanent housing without rental assistance	332
5) Counseled Referred to other social service agency	1,022
6) Remained homeless	553
7) Currently receiving counseling	1,698
8) Withdrew from counseling	216
9) Other	892

**Section 7e Sub-total: 9,596**

Individual Counseling / Section 7 a-e Total: 637,789

**Total Counseling / Section 6 and 7 Total: 831,669**