

## Cumulative Totals

**HOC:** All Offices

**Agency Type:** All Agency Types

**Report Period:** HUD-9902 Data from Oct 1,  
2012 to Mar 31, 2013

**Fiscal Year:** 2013

### All Counseling and Education Activities

<b>3. Ethnicity of Clients (select only one)</b>	
a. Hispanic	122,423
b. Not Hispanic	545,421
c. Chose not to respond	45,363
Section 3 Total:	713,207
<b>4. Race of Clients</b>	
<b>Single Race</b>	
a. American Indian/Alaskan Native	5,721
b. Asian	21,101
c. Black or African American	199,835
d. Native Hawaiian or Other Pacific Islander	3,192
e. White	390,372
<b>Multi-Race</b>	
f. American Indian or Alaska Native and White	1,667
g. Asian and White	1,067
h. Black or African American and White	4,194
i. American Indian or Alaska Native and Black or African American	652
j. Other multiple race	38,666
k. Chose not to respond	46,740
Section 4 Total:	713,207
<b>5. Income Levels</b>	
a. < 50% of Area Median Income (AMI)	286,027
b. 50 - 79% of AMI	172,430
c. 80 - 100% of AMI	80,910
d. > 100% AMI	103,875
e. Chose not to respond	69,965
Section 5 Total:	713,207
<b>6. Clients Receiving Education/Group Sessions</b>	
a. Completed pre-purchase homebuyer education workshop	82,881
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	30,292
c. Completed resolving or preventing mortgage delinquency workshop	12,361

d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	3,081
e. Completed fair housing workshop	2,545
f. Completed predatory lending workshop	1,708
g. Completed rental workshop	3,299
h. Other workshop	8,550
Group Session / Section 6 Total:	144,717

#### 7. Numbers of Clients Counseled, by Purpose of Visit and Results

##### a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	15,375
2) Client will be mortgage ready within 90 days	15,412
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	10,729
4) Receiving long term pre-purchase counseling	25,197
5) Entered lease purchase progra	270
6) Decided Not to purchase housing; no further effort to prepare needed	3,006
7) Withdrew from counseling	4,548
8) Other	7,442
Section 7a Sub-total:	81,979

##### b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	13,408
2) Mortgage refinanced	5,284
3) Mortgage modified	46,337
4) Received second mortgage	1,012
5) Initiated forbearance agreement/repayment plan	11,917
6) Executed a deed-in-lieu	613
7) Sold property/chose alternative housing solution	3,602
8) Pre-foreclosure sale	7,888
9) Mortgage foreclosed	3,475
10) Counseled and referred to another social service or emergency assistance agency	10,465
11) Obtained partial claim loan from FHA lender	431
12) Bankruptcy	2,313
13) Entered debt management plan	2,281

14) Counseled and referred for legal assistance	11,423
15) Currently receiving foreclosure prevention/budget counseling	179,889
16) Withdrew from counseling	14,970
17) Other	25,783
Section 7b Sub-total:	341,091

**c. Seeking Help with Home Maintenance and Financial**

1) Obtained a Home Equity Conversion Mortgage (HECM)	18,282
2) Counseled on HECM; decided not to obtain mortgage	4,283
3) Obtained a non-FHA reverse mortgage	50
4) Received home equity or home improvement loan or other home repair assistance	2,217
5) Received consumer loan (unsecured)	75
6) Mortgage refinanced	311
7) Counseled and referred to other social service agency	641
8) Sold house/chose alternative housing solution	118
9) Completed financial management/budget counseling	6,436
10) Completed home maintenance counseling	1,017
11) Counseled and utilities brought current	1,142
12) Counseled and referred for legal assistance	693
13) Currently receiving counseling	18,341
14) Withdrew from counseling	1,968
15) Other	7,698
Section 7c Sub-total:	63,272

**d. Seeking Help in Locating, Securing, or Maintaining Residence in**

1) Received housing search assistance	7,069
2) Obtained temporary rental relief	4,513
3) Counseled and referred to agency with rental assistance program	2,760
4) Advised on recertification for HUD/other subsidy program	2,637
5) Counseled and referred to other social service agency	2,852
6) Counseled and referred to legal aid agency for fair housing assistance	808

7) Counseled and referred to legal aid agency for assistance with eviction	3,777
8) Found alternative rental housing	3,105
9) Decided to remain in current housing situation	7,034
10) Resolved issue in current tenancy	9,488
11) Entered debt management/repayment plan	1,890
12) Counseled and utilities brought current	9,465
13) Resolved security deposit dispute	1,877
14) Currently receiving counseling	8,979
15) Withdrew from counseling	1,540
16) Other	3,555
Section 7d Sub-total:	71,349
<b>e. Seeking Shelter or Services for the Homeless</b>	
1) Occupied emergency shelter	2,247
2) Occupied transitional housing	925
3) Occupied permanent housing with rental assistance	1,252
4) Occupied permanent housing without rental assistance	480
5) Counseled Referred to other social service agency	1,425
6) Remained homeless	1,358
7) Currently receiving counseling	2,512
8) Withdrew from counseling	219
9) Other	381
Section 7e Sub-total:	10,799
Individual Counseling / Section 7 a-e Total:	568,490
Total Counseling / Section 6 and 7 Total:	713,207