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Subject: Two New Presentations Added to the OHC Training Webinar Archives, & New Training Updates for Housing Counselors

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Two New Presentations Added to the OHC Training Webinar Archives:

- Original air date: February 10, 2015 - Webinar: Financial Assessment for HECM Counselors. The OHC conducted trainings for current and prospective HECM counselors on Mortgagee Letters 2014-22 and 2014-21, Financial Assessment and Financial Assessment Guide and HECM Program Changes. The training was conducted by HUD staff from the Office of Single Family Development and Office of Housing Counseling. The Replay Number is: (800) 475-6701, Access Code: 350420. [View the Presentation.](#)
- Original air date: February 10, 2015 - Webinar: Omni Circular for SHFAs, MSOs and Intermediaries. The HUD OHC presented a webinar on OMB's Omni Circular and the changes that impact housing counseling agencies. The Replay Number is: (800) 475-6701, Access Code: 352069. [View the Presentation.](#)

All of the HUD Office of Housing Counseling's (HUD OHC) webinars are posted in archival form on the [Training Webinar Archive](#). There is no registration or fee required to view these archival versions.

AND

New Training Updates for Housing Counselors:

- 1. HUD OHC Training for Housing Counselors:** Visit the HUD Office of Housing Counseling (HUD OHC) Training Calendar [on-line](#). Webinars listed on the same dates are at different times. After registering, you will receive a confirmation email containing information about joining the webinar. [View System Requirements](#). All OHC webinars will be archived in the [OHC Webinar Archive](#).
- February 17, 2015 - Webinar: Demonstration of Financial Assessment\Component of RMA (HECM). The OHC will be conducting training for current and prospective HECM Counselors on the use of the Financial Assessment component of the IBIS Reverse Mortgage Analyzer

software. The training will be conducted by HUD staff and IBIS. Register [on-line](#).

- February 17, 2015 - Webinar: How to read a financial statement. This training will help housing counselors learn all about financial statements. Sponsored by the OHC. Register [on-line](#).
- February 24, 2015 - Webinar: Capacity Building Toolkits for Oversight Agencies - a Stakeholders Meeting. The HUD OHC is developing new Capacity Building Toolkits for Intermediaries. We will discuss what intermediaries would like to have included in the toolkits. This webinar is only for State Housing Finance Agencies (SFHA), Multi State Organizations (MSO) and Intermediaries with oversight responsibilities. Space is limited, please register [on-line](#) today
- February 27, 2015 - Webinar: Oversight of Networks Series: Network Monitoring. Second webinar in the HUD OHC Oversight of Networks Webinar Series. Highly recommended for Intermediaries, SHFAs, MSO's and Local Agencies with branches. Register [on-line](#)
- March 03, 2015 - Webinar: Detecting and Preventing Fraud in Small Organizations. Learn how to detect and prevent fraud in your organization from the experts, HUD's Office of the Inspector General (OIG). These tips include practices that non-profits can put in place with low to zero costs. Register [on-line](#).
- March 06, 2015 - Webinar: Network Agency Eligibility and Evaluation. This is the 3rd webinar in the HUD OHC of Networks Webinar Series. The intended audience is Intermediary Organizations, State Housing Finance Agencies, Multi State Organizations and Local Agencies with branches. Register [on-line](#).
- March 10, 2015 - Webinar: IRS Training for Non-Profit Organizations. Housing counselors are invited to attend this training which will explain the historical background of the credit counseling industry and interaction with the federal tax law governing tax-exempt organizations, and also identify the specific requirements of IRS section 501(q). Sponsored by the HUD OHC and the Internal Revenue Service (IRS). Register [on-line](#).
- HUD Exchange: HUD has launched an online curriculum, including video, dynamic presentations and self-paced training modules, designed to help HUD partners understand Federal financial requirements. The HUD Exchange Training and Events website also has many other courses and training opportunities of interest to housing counselors, non-profit and local government agencies. To access HUD Exchange you must first create an account. This [document](#) contains step by step instructions for creating an account on the HUD Exchange website. Once you have created an account, you will be able to access different HUD Exchange

components. Visit [HUD Exchange](#) to learn more and register for training opportunities.

- HUD Exchange Financial Management Curriculum: Completing the financial management curriculum will assist grantees and sub-recipients to comply with federal grant requirements, increase effectiveness, and maximize efficiency. The first course, Financial Management 101, provides an introduction to key topics and financial management basics. View [on-line](#).

2. IRS Educational Training for Exempt Organizations: The Internal Revenue Service (IRS) offers training for non-profit organizations. [View the IRS training calendar](#). Also [view the IRS webinar course catalog](#). The IRS provides training for tax-exempt organizations and charitable organizations seeking tax-exempt status at: www.StayExempt.irs.gov. The site includes information for new applicants; information to help existing exempt organizations maintain their exemption; and more in-depth topics. Training dates include:

- May 12, 2015 - St. Louis, MO
- May 14, 2015 - Springfield, MO

3. NeighborWorks® Training Opportunities: More information can be found on their [training calendar](#). For on-line training: visit NeighborWorks® [Training Website](#) to see their on-line course catalog and register for training opportunities.

- NeighborWorks Updated HECM Basics eLearning Course: Home Equity Conversion Mortgage (HECM) Counseling Basics Overview, an eLearning course, has been updated with the latest information on loan costs, loan calculation, payment plans, HECM counseling session requirements, and post-counseling follow-up. To register visit NW [online](#).
- The New NeighborWorks Store: NeighborWorks Center for Homeownership Education and Counseling (NCHEC) is a leading resource on pre-purchase and post-purchase homeowner education. Prospective homeowners learn the entire home-buying process, from managing money and understanding credit to securing a mortgage loan and shopping for a home in Realizing the American Dream. The manual's teaching companion, realizing the American Dream Trainer's Manual, provides instructors with teaching tools, activities, worksheets and visual aids. Are you counseling homeowners? Keeping the American Dream will give them the skills they need to remain secure in their new home purchase. To learn more about these publications or make a purchase, visit NeighborWorksStore.org.

- NeighborWorks® Training Institutes: Learn, network and share best practices -- building your skills, maximizing your effectiveness and impact of your Agency.
 - February 23-27, 2015 - Los Angeles, CA. Register [on-line](#).
 - May 04- 8, 2015 - Kansas City, MO. Register [on-line](#).

4. NHNLA Training for Housing Counselors: The National Council of La Raza Homeownership Network Learning Alliance (NHNLA) offers housing counselors extensive on-line and in-person training opportunities on a variety of topics. For more information, registration and course details, please visit the [NHNLA training Calendar](#). Please see the list of new courses below:

- March 02, 2015 - elearning 3 week course: Foreclosure I
- March 02, 2015 - Financial Counseling
- March 02, 2015 - elearning 3 week course: Housing Counseling Competency: Prep Course (Spanish)
- April 01, 2015 - elearning 3 week course: Housing Counseling Competency Certification Prep Course
- April 01, 2015 - elearning 1 week course: Housing Counseling Competency: Fair Housing
- April 01, 2015 - elearning 1 week course: Housing Counseling Competency: Housing Affordability
- April 01, 2015 - elearning 1 week course: Housing Counseling Competency: Avoidance of Foreclosure and Eviction
- April 01, 2015 - elearning 3 week course: Foreclosure II
- May 13-15, 2015 - Hartford, CT: Housing Counseling Program Management, Financial Counseling, Housing Counseling Competency Certification Prep Course, Rental Counseling
- May 21, 2015 - Webinar: Fair Housing
- May 26, 2015 - Webinar: Basic Client Management Using Home Counselor
- May 27, 2015 - Webinar: Home Equity Conversion Mortgage (HECM) Counseling
- May 28, 2015 - Webinar: Advanced Client Management Using Home Counselor Online

5. National Community Reinvestment Coalition (NCRC):

- March 25, 2015 - Washington DC. NCRC Annual Conference. The conference is an opportunity to engage with colleagues on issues such as mortgage servicing, exclusionary zoning, Affirmatively Furthering Fair Housing, disparate impact, and other important community concerns. This includes gaining a clear understanding of emerging legal issues and cases, and how they may affect local communities. Register [on-line](#).

- March 25-28, 2015 - Washington DC. NCRC Annual Conference Housing Counseling Course Test Taking Practices: Preparing for the HUD Housing Counselor Certification Exam. This course is designed to provide housing counseling practitioners with test-taking tools and strategies to prepare for and pass the HUD competency certification examinations. This course does not replace content mastery, which can be obtained through the NCRC e-learning Training Series, but is designed to teach practitioners methods that will increase the probability of passing the HUD examination. Statute requires counselors at HUD-approved housing counseling organizations to be certified by HUD as competent to provide comprehensive counseling services. As a result, HUD will administer a standardized exam testing counselors' competencies in six major areas of housing counseling. The National Training Academy will provide a review and a certificate of completion for each of the required competency areas. Scholarships are available, Register [on-line](#). The competency areas are:
 - Financial Management
 - Home Maintenance and Financial Management for New Homeowners
 - Consumer Rights and Responsibilities of Homeownership and Tenancy
 - Fair Housing
 - Housing Affordability
 - Avoiding Delinquency/Default and Eviction.

- April 06-10, 2015 - New Orleans, LA. NCRC Housing Counseling training. Housing counselors and professional staff affiliated with HUD-Certified Housing Counseling Agencies are cordially invited to attend the comprehensive housing counseling training courses at the Hilton St. Charles, in New Orleans, LA. [Apply for a scholarship](#). Continuing Education Credit (CEC) Courses include:
 - April 08-10, 2015 - Financial Health Credit Counseling: Learn about the elements of financial planning that prepare individuals for success and explore the financial fitness of individuals by explaining budgeting and assessing the financial process. Learn how to help individuals identify what is considered income, track expenses, forecast expenses, and set financial goals. 22.5 CEC. Register [on-line](#)

 - April 06-10, 2015 - HUD Homebuyer Education: This certification course will help participants learn how to deliver one-on-one counseling and conduct group education sessions, which address savings, credit debt, mortgage readiness assessments, prequalification, credit report review, action plan development and

other key counseling activities; as well as communication, customer service and organizational skills. 30 CEC Register [on-line](#)

- April 10, 2015 - FEMA & Victims of Disaster: Learn about the Federal Emergency Management Agency (FEMA), history and mission of FEMA, a review of FEMA programs, eligibility requirements, and the application and review processes. 7.5 Continuing Education Credits (CEUs). Register [on-line](#)
- April 06-09, 2015 - Managing and Curing Mortgage Delinquencies: Learn about best practices, including counseling delivery and intake process, time and case management, loss mitigation and servicing abuses, Net Present Value, and utilizing the HOPE Loan Portal and match the right program to the right borrower. 30 CEC Register [on-line](#)
- April 06-07, 2015 - Affirmatively Furthering Fair Housing: Learn about Affirmatively Furthering Fair Housing (AFFH) requirements and regulations for states, cities and towns across America. This course will focus on how those communities receiving Federal funds can ensure compliance with the Fair Housing Act, HUD's proposed new AFFH rule and related regulations, and collaborate with stakeholders. This course was approved and funded with support from HUD's Office of Fair Housing and Equal Opportunity Fair Housing Initiatives Program. 14 CEC. Register [on-line](#). No fee.
- NCRC Webinars:
 - Now through February 28, 2015 - e-Learning Certification Series:
 - [Module 1: Financial Management](#)
 - [Module 2: Property Maintenance](#)
 - [Module 3: Rights and Responsibilities of Homeownership and Tenancy](#)
 - [Module 4: Fair Housing](#)
 - [Module 5: Housing Affordability](#)
 - [Module 6: Avoiding Delinquency/Default and Eviction](#)
 - [Module 1-6](#)
 - February 17, 2015 - Webinar: Identifying Mortgage Fraud and Fair Lending Abuses. Learn about consumer protection laws, regulations and techniques that help sustain homeownership and hold lenders and servicers accountable for systematic violations of the law; including an overview of the historical mortgage marketplace and discuss issues relevant to the current housing market. Register [on-line](#).

- February 18, 2015 - Webinar: Americans with Disabilities Act. Learn about the Americans with Disabilities Act (ADA) and its history, protections, and implications with regard to employment, public accommodations, telecommunications, equal access and what the ADA considers prohibited acts and discriminatory practices based on disability. Register [on-line](#).

6. Counselor's Corner Training: For more information visit the [Counselors Corner website](#).

- Webinar: Beginner Course - Certified Military Home Specialist Webinars training. Sponsored by The Counselor's Corner and Boots Across America. This beginner course is designed to acquaint housing professionals with military terminology that is often foreign to the housing community. The course provides the tools and introduces the skills needed by housing professionals to provide the expert service our military personnel need and deserve. This is a certification course, which is free. There is a fee for taking the exam online after the webinar. Additional sessions of this webinar will be offered every month during the year.
 - February 26, 2015 - Register [on-line](#).
- Webinar: Basic Alternatives to Foreclosure - The Decision Tree. Sponsored by The Counselor's Corner. This course is designed to help the housing counselor understand the many options available to distressed homeowners and suggest the best option for foreclosure prevention. This live webinar reviews, at a high level, all the programs available in the industry with case studies to help housing counselors and their clients navigate the "decision tree" of options. This webinar covers everything from refinancing to retention to liquidation programs. This course is free.
 - February 25, 2015 - Register [on-line](#).

7. FHA Servicing & Loss Mitigation Training:

- Classroom Training. Early Delinquency Servicing Activities and HUD's Loss Mitigation Training. Classroom training is for HUD-approved mortgagees, HUD-approved Housing Counselors, and Nonprofit Housing Counselors. For-profit Housing Counselors are not permitted to attend this training. This training covers a broad range and includes full coverage on: HUD Handbook 4330.1 REV-5, Chapter 7, Delinquencies, Defaults, Mortgage Collection Activities and HUD's Loss Mitigation Waterfall Program. Additionally, overviews will be presented pertaining to Extension of Time Requests and Variances and Single Family Default

Monitoring System. No fee. Space is limited to 45 participants; Registration is first come, first served. For more information, please email: eclass@hud.gov, Register [on-line](#). Training dates include:

- February 24-25, 2015 - Oklahoma City, OK
- May 12-13, 2015 - Oklahoma City, OK
- August 11-12, 2015 - Oklahoma City, OK

8. Making Home Affordable (MHA): These webinars are designed specifically for housing counselors and other trusted advisors. Register [on-line](#):

- February 18, 2015 - Unemployment Program for Servicemembers
- February 19, 2015 - Home Affordable Foreclosure Alternatives Program for Trusted Advisors
- February 23, 2015 - Home Affordable Foreclosure Alternatives Program Webinar
- February 25, 2015 - Georgia Hardest Hit Fund Overview
- February 25, 2015 - HAMP Standard and Alternative Modification Waterfalls

9. Marketing 101 by VHDA: The Virginia Housing Development Authority (VHDA) is providing [YouTube](#) video training for non-profit agencies on how to market the services your agency offers. Additionally, they have posted many more informative training videos for non-profit agencies and consumers; please visit their [YouTube Channel](#) to view all their current training offerings.

10. OCC Financial Literacy Update: The Office of the Comptroller of the Currency (OCC)'s Financial Literacy Update is a bimonthly e-newsletter that reports financial literacy events, initiatives, and related resources of the OCC and other government agencies and organizations. Financial Literacy Update provides brief descriptions and Web links for events and training. Housing Counselors can visit the Financial Literacy Update [on-line](#).

11. HOPE NOW Military Housing Podcast: The HOPE NOW Military Housing Podcast is an entertaining and educational series of conversations focused on military off-base housing. Sponsored by HopeNow and Clearpoint Financial Solutions. No fee. Listen to the Podcasts [on-line](#).

HUD-OHC Listserv Bulk subscriptions:

Some housing counselors have asked, "How do I sign up my entire agency staff for HUD Office of Housing Counseling (HUD-OHC) listserv updates?" It is easy... Just list your staff email addresses like this:

aaa@xyz.com

bbb@xyz.com
ccc@xyz.com

You can send in one email address or your entire agency. Then [Email your list](#) to HUD-OHC. If you have a housing counseling industry friend who you want to subscribe to this listserv, there are 2 other ways to sign up: Send them this [link](#) or forward them this email.

Some Helpful Links for Housing Counselors:

- [Email Technical Support for Housing Counselors](#)
 - [HUD Housing Counseling Webpage](#)
 - [The Bridge Housing Counseling Newsletter Archive](#)
 - [Housing Counseling Listserv Archive](#)
 - [OHC Webinar Archive](#)
 - [Events & Training Calendar](#)
 - [Contracting Opportunities](#)
 - [Employment Opportunities](#)
 - [Grant Opportunities](#)
 - [Disaster Recovery Resources](#)
 - [Foreclosure Assistance](#)
 - [Making Home Affordable](#)
 - [FHA Resource Center](#)
 - [Index of HUD Listserv Mailing Lists](#)
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Disclaimer: This list will often provide training opportunities, event notifications and other announcements for non-profit and government HUD Housing Counseling partners. HUD does not endorse the organizations sponsoring linked websites, and we do not endorse the views they express or the products/services they or their community/business partner's offer. For more information please see [HUD's web policies](#).

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