

**Cumulative Totals****HOC:** Santa Ana (HOC)**State:** ARIZONA**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2013 to Sep 30, 2014**Fiscal Year:** 2014All Counseling and  
Education Activities**3. Ethnicity of Clients (select only one)**

a. Hispanic	9,661
b. Not Hispanic	10,315
c. Chose not to respond	457
Section 3 Total:	20,433

**4. Race of Clients****Single Race**

a. American Indian/Alaskan Native	272
b. Asian	332
c. Black or African American	2,137
d. Native Hawaiian or Other Pacific Islander	48
e. White	14,572

**Multi-Race**

f. American Indian or Alaska Native and White	51
g. Asian and White	42
h. Black or African American and White	150
i. American Indian or Alaska Native and Black or African American	39
j. Other multiple race	2,044
k. Chose not to respond	746
Section 4 Total:	20,433

**5. Income Levels**

a. < 50% of Area Median Income (AMI)	8,265
b. 50 - 79% of AMI	5,310
c. 80 - 100% of AMI	2,225
d. > 100% AMI	2,812
e. Chose not to respond	1,821
Section 5 Total:	20,433

**6. Clients Receiving Education/Group Sessions**

a. Completed pre-purchase homebuyer education workshop	3,721
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	793

c. Completed resolving or preventing mortgage delinquency workshop	160
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	0
e. Completed fair housing workshop	0
f. Completed predatory lending workshop	0
g. Completed rental workshop	236
h. Other workshop	277
Group Session / Section 6 Total:	5,187

#### 7. Numbers of Clients Counseled, by Purpose of Visit and Results

##### a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	742
2) Client will be mortgage ready within 90 days	1,121
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	653
4) Receiving long term pre-purchase counseling	1,331
5) Entered lease purchase progra	3
6) Decided Not to purchase housing; no further effort to prepare needed	157
7) Withdrew from counseling	769
8) Other	554
Section 7a Sub-total:	5,330

##### b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	259
2) Mortgage refinanced	141
3) Mortgage modified	523
4) Received second mortgage	4
5) Initiated forbearance agreement/repayment plan	86
6) Executed a deed-in-lieu	12
7) Sold property/chose alternative housing solution	32
8) Pre-foreclosure sale	72
9) Mortgage foreclosed	91
10) Counseled and referred to another social service or emergency assistance agency	370
11) Obtained partial claim loan from FHA lender	11

12) Bankruptcy	21
13) Entered debt management plan	42
14) Counseled and referred for legal assistance	133
15) Currently receiving foreclosure prevention/budget counseling	3,083
16) Withdrew from counseling	915
17) Other	238
Section 7b Sub-total:	6,033

**c. Seeking Help with Home Maintenance and Financial**

1) Obtained a Home Equity Conversion Mortgage (HECM)	424
2) Counseled on HECM; decided not to obtain mortgage	109
3) Obtained a non-FHA reverse mortgage	1
4) Received home equity or home improvement loan or other home repair assistance	44
5) Received consumer loan (unsecured)	0
6) Mortgage refinanced	8
7) Counseled and referred to other social service agency	7
8) Sold house/chose alternative housing solution	0
9) Completed financial management/budget counseling	31
10) Completed home maintenance counseling	7
11) Counseled and utilities brought current	10
12) Counseled and referred for legal assistance	3
13) Currently receiving counseling	362
14) Withdrew from counseling	32
15) Other	56
Section 7c Sub-total:	1,094

**d. Seeking Help in Locating, Securing, or Maintaining Residence in**

1) Received housing search assistance	21
2) Obtained temporary rental relief	72
3) Counseled and referred to agency with rental assistance program	9
4) Advised on recertification for HUD/other subsidy program	1
5) Counseled and referred to other social service agency	35

6) Counseled and referred to legal aid agency for fair housing assistance	6
7) Counseled and referred to legal aid agency for assistance with eviction	6
8) Found alternative rental housing	37
9) Decided to remain in current housing situation	76
10) Resolved issue in current tenancy	1,730
11) Entered debt management/repayment plan	74

12) Counseled and utilities brought current	337
13) Resolved security deposit dispute	33
14) Currently receiving counseling	48
15) Withdrew from counseling	28
16) Other	46
Section 7d Sub-total:	2,559

**e. Seeking Shelter or Services for the Homeless**

1) Occupied emergency shelter	1
2) Occupied transitional housing	222
3) Occupied permanent housing with rental assistance	0
4) Occupied permanent housing without rental assistance	0
5) Counseled Referred to other social service agency	3
6) Remained homeless	0
7) Currently receiving counseling	4
8) Withdrew from counseling	0
9) Other	0
Section 7e Sub-total:	230

Individual Counseling / Section 7 a-e Total: 15,246

Total Counseling / Section 6 and 7 Total: 20,433

[8. HUD Housing Counseling Grant\(s\) Data](#)

HUD Housing Counseling Grant or Sub-grant

Application Number Grant Type

All HUD Grants