

Cumulative Totals**HOC:** Santa Ana (HOC)**State:** CALIFORNIA**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2013 to Sep 30, 2014**Fiscal Year:** 2014All Counseling and
Education Activities**3. Ethnicity of Clients (select only one)**

a. Hispanic	37,512
b. Not Hispanic	74,590
c. Chose not to respond	11,211
Section 3 Total:	123,313

4. Race of Clients**Single Race**

a. American Indian/Alaskan Native	609
b. Asian	10,223
c. Black or African American	25,939
d. Native Hawaiian or Other Pacific Islander	616
e. White	65,075

Multi-Race

f. American Indian or Alaska Native and White	208
g. Asian and White	472
h. Black or African American and White	595
i. American Indian or Alaska Native and Black or African American	193
j. Other multiple race	8,654
k. Chose not to respond	10,729
Section 4 Total:	123,313

5. Income Levels

a. < 50% of Area Median Income (AMI)	48,896
b. 50 - 79% of AMI	25,716
c. 80 - 100% of AMI	14,525
d. > 100% AMI	17,891
e. Chose not to respond	16,285
Section 5 Total:	123,313

6. Clients Receiving Education/Group Sessions

a. Completed pre-purchase homebuyer education workshop	16,138
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	9,529

c. Completed resolving or preventing mortgage delinquency workshop	1,180
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	307
e. Completed fair housing workshop	313
f. Completed predatory lending workshop	73
g. Completed rental workshop	484
h. Other workshop	1,268
Group Session / Section 6 Total:	29,292

7. Numbers of Clients Counseled, by Purpose of Visit and Results

a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	2,333
2) Client will be mortgage ready within 90 days	3,458
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	2,386
4) Receiving long term pre-purchase counseling	2,714
5) Entered lease purchase progra	3
6) Decided Not to purchase housing; no further effort to prepare needed	950
7) Withdrew from counseling	1,183
8) Other	632
Section 7a Sub-total:	13,659

b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	956
2) Mortgage refinanced	502
3) Mortgage modified	4,638
4) Received second mortgage	51
5) Initiated forbearance agreement/repayment plan	961
6) Executed a deed-in-lieu	82
7) Sold property/chose alternative housing solution	1,046
8) Pre-foreclosure sale	1,411
9) Mortgage foreclosed	220
10) Counseled and referred to another social service or emergency assistance agency	1,265
11) Obtained partial claim loan from FHA lender	66

12) Bankruptcy	103
13) Entered debt management plan	270
14) Counseled and referred for legal assistance	253
15) Currently receiving foreclosure prevention/budget counseling	31,292
16) Withdrew from counseling	2,674
17) Other	1,399
Section 7b Sub-total:	47,189

c. Seeking Help with Home Maintenance and Financial

1) Obtained a Home Equity Conversion Mortgage (HECM)	2,862
2) Counseled on HECM; decided not to obtain mortgage	819
3) Obtained a non-FHA reverse mortgage	7
4) Received home equity or home improvement loan or other home repair assistance	255
5) Received consumer loan (unsecured)	0
6) Mortgage refinanced	15
7) Counseled and referred to other social service agency	17
8) Sold house/chose alternative housing solution	3
9) Completed financial management/budget counseling	1,674
10) Completed home maintenance counseling	131
11) Counseled and utilities brought current	0
12) Counseled and referred for legal assistance	26
13) Currently receiving counseling	1,431
14) Withdrew from counseling	253
15) Other	231
Section 7c Sub-total:	7,724

d. Seeking Help in Locating, Securing, or Maintaining Residence in

1) Received housing search assistance	1,405
2) Obtained temporary rental relief	1,586
3) Counseled and referred to agency with rental assistance program	352
4) Advised on recertification for HUD/other subsidy program	35
5) Counseled and referred to other social service agency	471

6) Counseled and referred to legal aid agency for fair housing assistance	767
7) Counseled and referred to legal aid agency for assistance with eviction	1,495
8) Found alternative rental housing	1,069
9) Decided to remain in current housing situation	1,262
10) Resolved issue in current tenancy	9,602
11) Entered debt management/repayment plan	74
12) Counseled and utilities brought current	2,123
13) Resolved security deposit dispute	763
14) Currently receiving counseling	112
15) Withdrew from counseling	437
16) Other	1,633
Section 7d Sub-total:	23,186
e. Seeking Shelter or Services for the Homeless	
1) Occupied emergency shelter	1,074
2) Occupied transitional housing	138
3) Occupied permanent housing with rental assistance	111
4) Occupied permanent housing without rental assistance	163
5) Counseled Referred to other social service agency	35
6) Remained homeless	531
7) Currently receiving counseling	177
8) Withdrew from counseling	22
9) Other	12
Section 7e Sub-total:	2,263
Individual Counseling / Section 7 a-e Total:	94,021
Total Counseling / Section 6 and 7 Total:	123,313

[8. HUD Housing Counseling Grant\(s\) Data](#)

HUD Housing Counseling Grant or Sub-grant

Application Number

Grant Type

All HUD Grants