

Cumulative Totals**HOC:** Philadelphia (HOC)**State:** MASSACHUSETTS**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2013 to Sep 30, 2014**Fiscal Year:** 2014All Counseling and
Education Activities**3. Ethnicity of Clients (select only one)**

a. Hispanic	6,298
b. Not Hispanic	24,351
c. Chose not to respond	1,796
Section 3 Total:	32,445

4. Race of Clients**Single Race**

a. American Indian/Alaskan Native	73
b. Asian	1,622
c. Black or African American	6,337
d. Native Hawaiian or Other Pacific Islander	41
e. White	16,850

Multi-Race

f. American Indian or Alaska Native and White	35
g. Asian and White	42
h. Black or African American and White	513
i. American Indian or Alaska Native and Black or African American	35
j. Other multiple race	3,704
k. Chose not to respond	3,193
Section 4 Total:	32,445

5. Income Levels

a. < 50% of Area Median Income (AMI)	11,596
b. 50 - 79% of AMI	7,014
c. 80 - 100% of AMI	3,559
d. > 100% AMI	2,965
e. Chose not to respond	7,311
Section 5 Total:	32,445

6. Clients Receiving Education/Group Sessions

a. Completed pre-purchase homebuyer education workshop	8,817
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	890

c. Completed resolving or preventing mortgage delinquency workshop	511
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	1,276
e. Completed fair housing workshop	166
f. Completed predatory lending workshop	0
g. Completed rental workshop	437
h. Other workshop	429
Group Session / Section 6 Total:	12,526

7. Numbers of Clients Counseled, by Purpose of Visit and Results

a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	933
2) Client will be mortgage ready within 90 days	1,887
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	1,337
4) Receiving long term pre-purchase counseling	499
5) Entered lease purchase progra	0
6) Decided Not to purchase housing; no further effort to prepare needed	25
7) Withdrew from counseling	173
8) Other	265
Section 7a Sub-total:	5,119

b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	141
2) Mortgage refinanced	20
3) Mortgage modified	648
4) Received second mortgage	0
5) Initiated forbearance agreement/repayment plan	63
6) Executed a deed-in-lieu	2
7) Sold property/chose alternative housing solution	31
8) Pre-foreclosure sale	25
9) Mortgage foreclosed	33
10) Counseled and referred to another social service or emergency assistance agency	110
11) Obtained partial claim loan from FHA lender	2

12) Bankruptcy	34
13) Entered debt management plan	18
14) Counseled and referred for legal assistance	77
15) Currently receiving foreclosure prevention/budget counseling	2,342
16) Withdrew from counseling	476
17) Other	63
Section 7b Sub-total:	4,085

c. Seeking Help with Home Maintenance and Financial

1) Obtained a Home Equity Conversion Mortgage (HECM)	2,627
2) Counseled on HECM; decided not to obtain mortgage	393
3) Obtained a non-FHA reverse mortgage	5
4) Received home equity or home improvement loan or other home repair assistance	275
5) Received consumer loan (unsecured)	0
6) Mortgage refinanced	1
7) Counseled and referred to other social service agency	10
8) Sold house/chose alternative housing solution	30
9) Completed financial management/budget counseling	130
10) Completed home maintenance counseling	3
11) Counseled and utilities brought current	1
12) Counseled and referred for legal assistance	3
13) Currently receiving counseling	2,721
14) Withdrew from counseling	117
15) Other	840
Section 7c Sub-total:	7,156

d. Seeking Help in Locating, Securing, or Maintaining Residence in

1) Received housing search assistance	560
2) Obtained temporary rental relief	153
3) Counseled and referred to agency with rental assistance program	33
4) Advised on recertification for HUD/other subsidy program	31
5) Counseled and referred to other social service agency	659

6) Counseled and referred to legal aid agency for fair housing assistance	19
7) Counseled and referred to legal aid agency for assistance with eviction	14
8) Found alternative rental housing	49
9) Decided to remain in current housing situation	215
10) Resolved issue in current tenancy	490
11) Entered debt management/repayment plan	0

12) Counseled and utilities brought current	579
13) Resolved security deposit dispute	321
14) Currently receiving counseling	3
15) Withdrew from counseling	4
16) Other	50
Section 7d Sub-total:	3,180

e. Seeking Shelter or Services for the Homeless

1) Occupied emergency shelter	45
2) Occupied transitional housing	5
3) Occupied permanent housing with rental assistance	83
4) Occupied permanent housing without rental assistance	28
5) Counseled Referred to other social service agency	32
6) Remained homeless	7
7) Currently receiving counseling	128
8) Withdrew from counseling	47
9) Other	4
Section 7e Sub-total:	379

Individual Counseling / Section 7 a-e Total: 19,919

Total Counseling / Section 6 and 7 Total: 32,445

[8. HUD Housing Counseling Grant\(s\) Data](#)

HUD Housing Counseling Grant or Sub-grant

Application Number

Grant Type

All HUD Grants