

**Cumulative Totals****HOC:** Philadelphia (HOC)**State:** NEW HAMPSHIRE**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2013 to Sep 30, 2014**Fiscal Year:** 2014All Counseling and  
Education Activities**3. Ethnicity of Clients (select only one)**

a. Hispanic	309
b. Not Hispanic	3,940
c. Chose not to respond	18
Section 3 Total:	4,267

**4. Race of Clients****Single Race**

a. American Indian/Alaskan Native	15
b. Asian	49
c. Black or African American	237
d. Native Hawaiian or Other Pacific Islander	4
e. White	3,836

**Multi-Race**

f. American Indian or Alaska Native and White	9
g. Asian and White	7
h. Black or African American and White	14
i. American Indian or Alaska Native and Black or African American	3
j. Other multiple race	57
k. Chose not to respond	36
Section 4 Total:	4,267

**5. Income Levels**

a. < 50% of Area Median Income (AMI)	2,651
b. 50 - 79% of AMI	791
c. 80 - 100% of AMI	377
d. > 100% AMI	416
e. Chose not to respond	32
Section 5 Total:	4,267

**6. Clients Receiving Education/Group Sessions**

a. Completed pre-purchase homebuyer education workshop	581
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	618

c. Completed resolving or preventing mortgage delinquency workshop	190
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	0
e. Completed fair housing workshop	15
f. Completed predatory lending workshop	0
g. Completed rental workshop	0
h. Other workshop	0
Group Session / Section 6 Total:	1,404

#### 7. Numbers of Clients Counseled, by Purpose of Visit and Results

##### a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	140
2) Client will be mortgage ready within 90 days	70
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	23
4) Receiving long term pre-purchase counseling	216
5) Entered lease purchase progra	0
6) Decided Not to purchase housing; no further effort to prepare needed	27
7) Withdrew from counseling	207
8) Other	1
Section 7a Sub-total:	684

##### b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	54
2) Mortgage refinanced	7
3) Mortgage modified	212
4) Received second mortgage	1
5) Initiated forbearance agreement/repayment plan	25
6) Executed a deed-in-lieu	4
7) Sold property/chose alternative housing solution	2
8) Pre-foreclosure sale	10
9) Mortgage foreclosed	32
10) Counseled and referred to another social service or emergency assistance agency	70
11) Obtained partial claim loan from FHA lender	1

12) Bankruptcy	39
13) Entered debt management plan	7
14) Counseled and referred for legal assistance	64
15) Currently receiving foreclosure prevention/budget counseling	444
16) Withdrew from counseling	115
17) Other	0
Section 7b Sub-total:	1,087

**c. Seeking Help with Home Maintenance and Financial**

1) Obtained a Home Equity Conversion Mortgage (HECM)	212
2) Counseled on HECM; decided not to obtain mortgage	29
3) Obtained a non-FHA reverse mortgage	0
4) Received home equity or home improvement loan or other home repair assistance	0
5) Received consumer loan (unsecured)	0
6) Mortgage refinanced	0
7) Counseled and referred to other social service agency	4
8) Sold house/chose alternative housing solution	0
9) Completed financial management/budget counseling	26
10) Completed home maintenance counseling	4
11) Counseled and utilities brought current	0
12) Counseled and referred for legal assistance	2
13) Currently receiving counseling	154
14) Withdrew from counseling	15
15) Other	9
Section 7c Sub-total:	455

**d. Seeking Help in Locating, Securing, or Maintaining Residence in**

1) Received housing search assistance	30
2) Obtained temporary rental relief	2
3) Counseled and referred to agency with rental assistance program	15
4) Advised on recertification for HUD/other subsidy program	0
5) Counseled and referred to other social service agency	16

6) Counseled and referred to legal aid agency for fair housing assistance	0
7) Counseled and referred to legal aid agency for assistance with eviction	1
8) Found alternative rental housing	93
9) Decided to remain in current housing situation	49
10) Resolved issue in current tenancy	2
11) Entered debt management/repayment plan	27
12) Counseled and utilities brought current	258
13) Resolved security deposit dispute	10
14) Currently receiving counseling	0
15) Withdrew from counseling	0
16) Other	2
Section 7d Sub-total:	505
<b>e. Seeking Shelter or Services for the Homeless</b>	
1) Occupied emergency shelter	4
2) Occupied transitional housing	12
3) Occupied permanent housing with rental assistance	24
4) Occupied permanent housing without rental assistance	11
5) Counseled Referred to other social service agency	4
6) Remained homeless	0
7) Currently receiving counseling	77
8) Withdrew from counseling	0
9) Other	0
Section 7e Sub-total:	132
Individual Counseling / Section 7 a-e Total:	2,863
Total Counseling / Section 6 and 7 Total:	4,267

#### [8. HUD Housing Counseling Grant\(s\) Data](#)

HUD Housing Counseling Grant or Sub-grant

Application Number

Grant Type

All HUD Grants