

Cumulative Totals**HOC:** Philadelphia (HOC)**State:** VIRGINIA**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2013 to Sep 30, 2014**Fiscal Year:** 2014All Counseling and
Education Activities**3. Ethnicity of Clients (select only one)**

a. Hispanic	2,265
b. Not Hispanic	18,762
c. Chose not to respond	4,489
Section 3 Total:	25,516

4. Race of Clients**Single Race**

a. American Indian/Alaskan Native	53
b. Asian	594
c. Black or African American	11,037
d. Native Hawaiian or Other Pacific Islander	43
e. White	9,016

Multi-Race

f. American Indian or Alaska Native and White	35
g. Asian and White	46
h. Black or African American and White	160
i. American Indian or Alaska Native and Black or African American	35
j. Other multiple race	575
k. Chose not to respond	3,922
Section 4 Total:	25,516

5. Income Levels

a. < 50% of Area Median Income (AMI)	13,215
b. 50 - 79% of AMI	5,589
c. 80 - 100% of AMI	2,162
d. > 100% AMI	3,111
e. Chose not to respond	1,439
Section 5 Total:	25,516

6. Clients Receiving Education/Group Sessions

a. Completed pre-purchase homebuyer education workshop	2,774
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	2,090

c. Completed resolving or preventing mortgage delinquency workshop	198
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	82
e. Completed fair housing workshop	902
f. Completed predatory lending workshop	237
g. Completed rental workshop	978
h. Other workshop	254
Group Session / Section 6 Total:	7,515

7. Numbers of Clients Counseled, by Purpose of Visit and Results

a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	324
2) Client will be mortgage ready within 90 days	339
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	290
4) Receiving long term pre-purchase counseling	1,217
5) Entered lease purchase progra	4
6) Decided Not to purchase housing; no further effort to prepare needed	133
7) Withdrew from counseling	294
8) Other	3
Section 7a Sub-total:	2,604

b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	137
2) Mortgage refinanced	13
3) Mortgage modified	304
4) Received second mortgage	0
5) Initiated forbearance agreement/repayment plan	39
6) Executed a deed-in-lieu	1
7) Sold property/chose alternative housing solution	13
8) Pre-foreclosure sale	41
9) Mortgage foreclosed	43
10) Counseled and referred to another social service or emergency assistance agency	100
11) Obtained partial claim loan from FHA lender	2

12) Bankruptcy	33
13) Entered debt management plan	84
14) Counseled and referred for legal assistance	68
15) Currently receiving foreclosure prevention/budget counseling	3,337
16) Withdrew from counseling	666
17) Other	166
Section 7b Sub-total:	5,047

c. Seeking Help with Home Maintenance and Financial

1) Obtained a Home Equity Conversion Mortgage (HECM)	222
2) Counseled on HECM; decided not to obtain mortgage	124
3) Obtained a non-FHA reverse mortgage	0
4) Received home equity or home improvement loan or other home repair assistance	15
5) Received consumer loan (unsecured)	1
6) Mortgage refinanced	3
7) Counseled and referred to other social service agency	19
8) Sold house/chose alternative housing solution	4
9) Completed financial management/budget counseling	239
10) Completed home maintenance counseling	72
11) Counseled and utilities brought current	29
12) Counseled and referred for legal assistance	5
13) Currently receiving counseling	682
14) Withdrew from counseling	79
15) Other	48
Section 7c Sub-total:	1,542

d. Seeking Help in Locating, Securing, or Maintaining Residence in

1) Received housing search assistance	206
2) Obtained temporary rental relief	284
3) Counseled and referred to agency with rental assistance program	118
4) Advised on recertification for HUD/other subsidy program	387
5) Counseled and referred to other social service agency	134

6) Counseled and referred to legal aid agency for fair housing assistance	9
7) Counseled and referred to legal aid agency for assistance with eviction	23
8) Found alternative rental housing	66
9) Decided to remain in current housing situation	156
10) Resolved issue in current tenancy	353
11) Entered debt management/repayment plan	68

12) Counseled and utilities brought current	4,365
13) Resolved security deposit dispute	871
14) Currently receiving counseling	184
15) Withdrew from counseling	15
16) Other	198
Section 7d Sub-total:	7,437

e. Seeking Shelter or Services for the Homeless

1) Occupied emergency shelter	628
2) Occupied transitional housing	30
3) Occupied permanent housing with rental assistance	240
4) Occupied permanent housing without rental assistance	190
5) Counseled Referred to other social service agency	5
6) Remained homeless	3
7) Currently receiving counseling	202
8) Withdrew from counseling	73
9) Other	0
Section 7e Sub-total:	1,371

Individual Counseling / Section 7 a-e Total: 18,001

Total Counseling / Section 6 and 7 Total: 25,516

[8. HUD Housing Counseling Grant\(s\) Data](#)

HUD Housing Counseling Grant or Sub-grant

Application Number Grant Type

All HUD Grants