

Cumulative Totals**HOC:** Santa Ana (HOC)**State:** WASHINGTON**Agency Type:** All Agency Types**Report Period:** HUD-9902 Data from Oct 1, 2013 to Sep 30, 2014**Fiscal Year:** 2014All Counseling and
Education Activities

3. Ethnicity of Clients (select only one)	
a. Hispanic	1,593
b. Not Hispanic	8,493
c. Chose not to respond	545
Section 3 Total:	10,631
4. Race of Clients	
Single Race	
a. American Indian/Alaskan Native	116
b. Asian	1,590
c. Black or African American	1,456
d. Native Hawaiian or Other Pacific Islander	76
e. White	6,354
Multi-Race	
f. American Indian or Alaska Native and White	81
g. Asian and White	45
h. Black or African American and White	54
i. American Indian or Alaska Native and Black or African American	23
j. Other multiple race	220
k. Chose not to respond	616
Section 4 Total:	10,631
5. Income Levels	
a. < 50% of Area Median Income (AMI)	5,331
b. 50 - 79% of AMI	2,442
c. 80 - 100% of AMI	1,000
d. > 100% AMI	1,343
e. Chose not to respond	515
Section 5 Total:	10,631
6. Clients Receiving Education/Group Sessions	
a. Completed pre-purchase homebuyer education workshop	1,190
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	966

c. Completed resolving or preventing mortgage delinquency workshop	453
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	0
e. Completed fair housing workshop	0
f. Completed predatory lending workshop	0
g. Completed rental workshop	131
h. Other workshop	631
Group Session / Section 6 Total:	3,371

7. Numbers of Clients Counseled, by Purpose of Visit and Results

a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	245
2) Client will be mortgage ready within 90 days	377
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	166
4) Receiving long term pre-purchase counseling	507
5) Entered lease purchase progra	6
6) Decided Not to purchase housing; no further effort to prepare needed	96
7) Withdrew from counseling	210
8) Other	110
Section 7a Sub-total:	1,717

b. Seeking Help with Resolving or Preventing Mortgage

1) Brought mortgage current	138
2) Mortgage refinanced	33
3) Mortgage modified	436
4) Received second mortgage	2
5) Initiated forbearance agreement/repayment plan	34
6) Executed a deed-in-lieu	15
7) Sold property/chose alternative housing solution	26
8) Pre-foreclosure sale	69
9) Mortgage foreclosed	47
10) Counseled and referred to another social service or emergency assistance agency	138
11) Obtained partial claim loan from FHA lender	0

12) Bankruptcy	25
13) Entered debt management plan	29
14) Counseled and referred for legal assistance	187
15) Currently receiving foreclosure prevention/budget counseling	1,460
16) Withdrew from counseling	921
17) Other	92
Section 7b Sub-total:	3,652

c. Seeking Help with Home Maintenance and Financial

1) Obtained a Home Equity Conversion Mortgage (HECM)	156
2) Counseled on HECM; decided not to obtain mortgage	15
3) Obtained a non-FHA reverse mortgage	0
4) Received home equity or home improvement loan or other home repair assistance	2
5) Received consumer loan (unsecured)	0
6) Mortgage refinanced	1
7) Counseled and referred to other social service agency	10
8) Sold house/chose alternative housing solution	2
9) Completed financial management/budget counseling	6
10) Completed home maintenance counseling	0
11) Counseled and utilities brought current	0
12) Counseled and referred for legal assistance	4
13) Currently receiving counseling	208
14) Withdrew from counseling	65
15) Other	5
Section 7c Sub-total:	474

d. Seeking Help in Locating, Securing, or Maintaining Residence in

1) Received housing search assistance	53
2) Obtained temporary rental relief	12
3) Counseled and referred to agency with rental assistance program	37
4) Advised on recertification for HUD/other subsidy program	54
5) Counseled and referred to other social service agency	220

