

FY 04 Initial Endorsements -- year end counts

Top Originators of Basic FHA Loans

"Other" is an operating loss loan on a mobile hme park.

03 Rank	04 Rank	Originator	Data	FHA NC/SR Apts	232 Health Care	223f Refi/Pchs Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
	1	GMAC COMCL MTGE BANK	# Loans	21	17	20	79			137
			# Units	3,534	1,821	2,063	8,418			15,836
			Mtge (mils)	\$167.0	\$59.1	\$68.7	\$179.3			\$474.1
			% of col loans	18.8%	12.9%	15.5%	18.2%			16.9%
			% of col units	18.7%	12.0%	12.5%	19.2%			16.7%
			% of col \$\$	12.9%	8.8%	12.0%	17.0%			13.2%
2	2	REILLY MORTGAGE GRP	# Loans	29	12	13	75			129
			# Units	4,326	1,433	1,866	8,079			15,704
			Mtge (mils)	\$309.5	\$60.5	\$75.5	\$231.8			\$677.4
			% of col loans	25.9%	9.1%	10.1%	17.3%			15.9%
			% of col units	22.9%	9.5%	11.3%	18.4%			16.5%
			% of col \$\$	24.0%	9.0%	13.2%	22.0%			18.9%
4	3	HIGHLAND MORTGAGE	# Loans	18	23	9	53			103
			# Units	3,325	2,304	1,062	4,144			10,835
			Mtge (mils)	\$257.2	\$127.4	\$29.2	\$102.0			\$515.9
			% of col loans	16.1%	17.4%	7.0%	12.2%			12.7%
			% of col units	17.6%	15.2%	6.4%	9.4%			11.4%
			% of col \$\$	19.9%	19.1%	5.1%	9.7%			14.4%
5	4	GREYSTONE SERVICING	# Loans	5	13	5	77			100
			# Units	905	1,702	733	6,681			10,021
			Mtge (mils)	\$64.3	\$86.1	\$26.6	\$153.2			\$330.2
			% of col loans	4.5%	9.8%	3.9%	17.7%			12.4%
			% of col units	4.8%	11.2%	4.4%	15.2%			10.6%
			% of col \$\$	5.0%	12.9%	4.7%	14.5%			9.2%
1	5	GMAC COMCL MTGE CORP	# Loans	7	20	8	32			67
			# Units	1,308	2,901	884	2,671			7,764
			Mtge (mils)	\$111.6	\$82.5	\$25.7	\$53.3			\$273.1
			% of col loans	6.3%	15.2%	6.2%	7.4%			8.3%
			% of col units	6.9%	19.1%	5.4%	6.1%			8.2%
			% of col \$\$	8.6%	12.3%	4.5%	5.1%			7.6%

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6	6	LOVE FUNDING CORP	# Loans	3	5	3	43			54
			# Units	684	565	350	3,814			5,413
			Mtge (mils)	\$46.7	\$26.7	\$12.4	\$39.6			\$125.4
			% of col loans	2.7%	3.8%	2.3%	9.9%			6.7%
			% of col units	3.6%	3.7%	2.1%	8.7%			5.7%
			% of col \$\$	3.6%	4.0%	2.2%	3.8%			3.5%
8	7	PRUDENTIAL HUNTOON PAIGE	# Loans	6	9	14	20		1	50
			# Units	1,162	915	1,860	1,831		300	6,068
			Mtge (mils)	\$102.5	\$48.8	\$59.5	\$46.6		\$0.7	\$258.1
			% of col loans	5.4%	6.8%	10.9%	4.6%		100.0%	6.2%
			% of col units	6.1%	6.0%	11.3%	4.2%		100.0%	6.4%
			% of col \$\$	7.9%	7.3%	10.4%	4.4%		100.0%	7.2%
3	8	P/R MTGE & INVEST CORP	# Loans	1	4	21	21			47
			# Units	54	507	2,748	3,144			6,453
			Mtge (mils)	\$4.0	\$18.0	\$58.1	\$87.1			\$167.1
			% of col loans	0.9%	3.0%	16.3%	4.8%			5.8%
			% of col units	0.3%	3.3%	16.6%	7.2%			6.8%
			% of col \$\$	0.3%	2.7%	10.2%	8.3%			4.7%
7	9	RED MORTGAGE CAPITAL	# Loans	9	14	9	13			45
			# Units	1,756	1,228	1,453	2,163			6,600
			Mtge (mils)	\$108.9	\$76.7	\$44.8	\$73.6			\$304.0
			% of col loans	8.0%	10.6%	7.0%	3.0%			5.6%
			% of col units	9.3%	8.1%	8.8%	4.9%			7.0%
			% of col \$\$	8.4%	11.5%	7.8%	7.0%			8.5%
10	10	MIDLAND LOAN SERVICES	# Loans	7	4	20	11	1		43
			# Units	850	450	2,470	1,652	180		5,602
			Mtge (mils)	\$50.6	\$20.8	\$121.9	\$55.3	\$3.4		\$252.1
			% of col loans	6.3%	3.0%	15.5%	2.5%	100.0%		5.3%
			% of col units	4.5%	3.0%	14.9%	3.8%	100.0%		5.9%
			% of col \$\$	3.9%	3.1%	21.4%	5.2%	100.0%		7.0%

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12	11	CWCAPITAL LLC	# Loans	6	11	7	10			34
			# Units	996	1,333	1,033	1,300			4,662
			Mtge (mils)	\$69.2	\$62.1	\$48.2	\$32.9			\$212.3
			% of col loans	5.4%	8.3%	5.4%	2.3%			4.2%
			% of col units	5.3%	8.8%	6.3%	3.0%			4.9%
			% of col \$\$	5.4%	9.3%	8.5%	3.1%			5.9%
Total # Loans				112	132	129	434	1	1	809
Total # Units				18,900	15,159	16,522	43,897	180	300	94,958
Total Mtge (mils)				\$1,291.5	\$668.6	\$570.5	\$1,054.9	\$3.4	\$0.7	\$3,589.7
Top Lenders' % of All Loans Made				50.7%	47.3%	68.3%	70.8%	100.0%	50.0%	62.0%
Top Lenders' % of All Units				50.0%	45.2%	71.4%	70.7%	100.0%	73.2%	60.4%
Top Lenders' % of All \$\$				49.8%	42.4%	70.7%	63.9%	100.0%	29.3%	54.1%
All Lenders' Loans				221	279	189	613	1	2	1,305
All Lenders' Units				37,836	33,516	23,131	62,098	180	410	157,171
All Lenders' \$\$ (Mils)				\$2,592.1	\$1,577.0	\$806.4	\$1,652.1	\$3.4	\$2.4	\$6,633.4



FY 03: Top Lenders in 03 vs All Lenders in 03

<i>Top Lenders' % of All Loans Made</i>	62.2%	73.5%	70.3%	82.6%		66.7%	75.6%
<i>Top Lenders' % of All Units</i>	65.6%	75.0%	68.2%	79.8%		71.2%	74.2%
<i>Top Lenders' % of All \$\$</i>	66.4%	71.3%	63.8%	76.9%		75.5%	70.2%