

Lender - Hub Concentrations... Counts Across Main FHA Apartment Programs (NCSR, 223f & 223a7 Apts)

Sorted on total loans/lender. Hubs alphabetical.

Includes only commitments MF Hubs processed. Excludes OAHP 223a7s.

# Commitments for Hub	91	71	76	21	165	59	70	45	125	84	90	66	48	72	19	52	51	53	1258
# Lenders in Hub	19	23	12	6	22	15	24	13	27	20	26	24	19	17	11	19	21	20	74
	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
BERKADIA COMMERCIAL MTG																			
# Commitments	7	8	1	3	7		1	13	9	46	15	5	5	2		1	3	7	133
Ldr % of Hub Total	8%	11%	1%	14%	4%		1%	29%	7%	55%	17%	8%	10%	3%		2%	6%	13%	11%
Hub % of Ldr Total	5%	6%	1%	2%	5%		1%	10%	7%	35%	11%	4%	4%	2%		1%	2%	5%	100%
P/R MTGE & INVEST CORP																			
# Commitments	7	1			66			2		1		1				1			79
Ldr % of Hub Total	8%	1%			40%			4%		1%		2%				2%			6%
Hub % of Ldr Total	9%	1%			84%			3%		1%		1%				1%			100%
GREYSTONE SERVICING																			
# Commitments	3	5	2		3	1	7	2	15	4	11	2	8			3	4	1	71
Ldr % of Hub Total	3%	7%	3%		2%	2%	10%	4%	12%	5%	12%	3%	17%			6%	8%	2%	6%
Hub % of Ldr Total	4%	7%	3%		4%	1%	10%	3%	21%	6%	15%	3%	11%			4%	6%	1%	100%
LOVE FUNDING CORP																			
# Commitments	11	3	1		1	3	4	6	3	2	2	5	1	4	1	2	1	8	58
Ldr % of Hub Total	12%	4%	1%		1%	5%	6%	13%	2%	2%	2%	8%	2%	6%	5%	4%	2%	15%	5%
Hub % of Ldr Total	19%	5%	2%		2%	5%	7%	10%	5%	3%	3%	9%	2%	7%	2%	3%	2%	14%	100%
OPPENHEIMER MF HSG HCARE																			
# Commitments	5	2	1		1	3	3		10	8	1	2		3	6	6	1	3	58
Ldr % of Hub Total	5%	3%	1%		5%	2%	5%		8%	10%	1%	3%		4%	32%	12%	2%	6%	5%
Hub % of Ldr Total	9%	3%	2%		2%	5%	5%		17%	14%	2%	3%		5%	10%	10%	2%	5%	100%
RED MORTGAGE CAPITAL																			
# Commitments	4	1	1		6	19	2	2		1	3	1	3	2		3	5	1	54
Ldr % of Hub Total	4%	1%	1%		4%	32%	3%	4%		1%	3%	2%	6%	3%		6%	10%	2%	4%
Hub % of Ldr Total	7%	2%	2%		11%	35%	4%	4%		2%	6%	2%	6%	4%		6%	9%	2%	100%
PRUDENTIAL HUNTOON PAIGE																			
# Commitments	7	4			4	2	6		4	1	5		4	3	1	1	3	2	47
Ldr % of Hub Total	8%	6%			2%	3%	9%		3%	1%	6%		8%	4%	5%	2%	6%	4%	4%
Hub % of Ldr Total	15%	9%			9%	4%	13%		9%	2%	11%		9%	6%	2%	2%	6%	4%	100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
ROCKPORT MORTGAGE																			
# Commitments	1	1	39						1		1	1			1		2		47
<i>Ldr % of Hub Total</i>	1%	1%	51%						1%		1%	2%			5%		4%		4%
Hub % of Ldr Total	2%	2%	83%						2%		2%	2%			2%		4%		100%
CWCAPITAL LLC																			
# Commitments	8	3	16			1	3					4				4		5	44
<i>Ldr % of Hub Total</i>	9%	4%	21%			2%	4%					6%				8%		9%	3%
Hub % of Ldr Total	18%	7%	36%			2%	7%					9%				9%		11%	100%
DOUGHERTY MORTGAGE																			
# Commitments							6		15						13			1	35
<i>Ldr % of Hub Total</i>							9%		12%						18%			2%	3%
Hub % of Ldr Total							17%		43%						37%			3%	100%
LANCASTER POLLARD MTGE																			
# Commitments	2	4		6	2	2	1		1	1		4				10	1		34
<i>Ldr % of Hub Total</i>	2%	6%		29%	1%	3%	1%		1%	1%		6%				19%	2%		3%
Hub % of Ldr Total	6%	12%		18%	6%	6%	3%		3%	3%		12%				29%	3%		100%
WELLS FARGO BANK NA																			
# Commitments	7	1					8		2		4	2	1	1	1		3	1	31
<i>Ldr % of Hub Total</i>	8%	1%					11%		2%		4%	3%	2%	1%	5%		6%	2%	2%
Hub % of Ldr Total	23%	3%					26%		6%		13%	6%	3%	3%	3%		10%	3%	100%
DRAPER&KRAMER COMCL MTG																			
# Commitments				21			1				1				6				29
<i>Ldr % of Hub Total</i>				13%			1%				2%				8%				2%
Hub % of Ldr Total				72%			3%				3%				21%				100%
GRANDBRIDGE RE CAP ITAL																			
# Commitments	1	1		2			1		3	3	3	10		4		1			29
<i>Ldr % of Hub Total</i>	1%	1%		1%			1%		2%	4%	3%	15%		6%		2%			2%
Hub % of Ldr Total	3%	3%		7%			3%		10%	10%	10%	34%		14%		3%			100%
CENTENNIAL MORTGAGE																			
# Commitments		1		2					2		3	1	9	3			2	5	28
<i>Ldr % of Hub Total</i>		1%		1%					2%		3%	2%	19%	4%			4%	9%	2%
Hub % of Ldr Total		4%		7%					7%		11%	4%	32%	11%			7%	18%	100%
DEUTSCHE BANK BERKSHIRE																			
# Commitments	10	6	3				1	2								2	1		25
<i>Ldr % of Hub Total</i>	11%	8%	4%				2%	2%								4%	2%		2%
Hub % of Ldr Total	40%	24%	12%				4%	8%								8%	4%		100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
OAK GROVE COMCL MTG																			
# Commitments					3						2	2	1	14					22
<i>Ldr % of Hub Total</i>					2%						2%	3%	2%	19%					2%
Hub % of Ldr Total					14%						9%	9%	5%	64%					100%
DAVIS-PENN MTGE																			
# Commitments									19		1					1		1	22
<i>Ldr % of Hub Total</i>									15%		1%					2%		2%	2%
Hub % of Ldr Total									86%		5%					5%		5%	100%
DEVELOPERS MTGE CORP																			
# Commitments					21									1					22
<i>Ldr % of Hub Total</i>					13%									1%					2%
Hub % of Ldr Total					95%									5%					100%
GERSHMAN INVESTMENT																			
# Commitments	1				1	1	1					14		1			2		21
<i>Ldr % of Hub Total</i>	1%				1%	2%	1%					21%		1%			4%		2%
Hub % of Ldr Total	5%				5%	5%	5%					67%		5%			10%		100%
GREYSTONE FUNDING CORP																			
# Commitments	3	1		1			1		2	4	5		2		1			1	21
<i>Ldr % of Hub Total</i>	3%	1%		5%			1%		2%	5%	6%		4%		5%			2%	2%
Hub % of Ldr Total	14%	5%		5%			5%		10%	19%	24%		10%		5%			5%	100%
HFC FUNDING CORP																			
# Commitments									1		15								16
<i>Ldr % of Hub Total</i>									1%		17%								1%
Hub % of Ldr Total									6%		94%								100%
AGM FINANCIAL SERVICES																			
# Commitments	1	10			1				1		2								15
<i>Ldr % of Hub Total</i>	1%	14%			1%				1%		2%								1%
Hub % of Ldr Total	7%	67%			7%				7%		13%								100%
AMERISPHERE MTG FINANCE																			
# Commitments					2		3		3			1	1	1			3	1	15
<i>Ldr % of Hub Total</i>					1%		4%		2%			2%	2%	1%			6%	2%	1%
Hub % of Ldr Total					13%		20%		20%			7%	7%	7%			20%	7%	100%
WALKER AND DUNLOP LLC																			
# Commitments		2			3				4	1	1		1			1		1	14
<i>Ldr % of Hub Total</i>		3%			2%				3%	1%	1%		2%			2%		2%	1%
Hub % of Ldr Total		14%			21%				29%	7%	7%		7%			7%		7%	100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
BELLWETHER REAL ESTATE																			
# Commitments					4		1	1		2			1			4	1		14
<i>Ldr % of Hub Total</i>					7%		2%	1%		2%			2%			8%	2%		1%
Hub % of Ldr Total					29%		7%	7%		14%			7%			29%	7%		100%
SIMS MORTGAGE FUNDING																			
# Commitments								7		1				2		3			13
<i>Ldr % of Hub Total</i>								6%		1%				11%		6%			1%
Hub % of Ldr Total								54%		8%				15%		23%			100%
RED STONE AGENCY LENDING																			
# Commitments							11											2	13
<i>Ldr % of Hub Total</i>							16%											4%	1%
Hub % of Ldr Total							85%											15%	100%
ST JAMES CAPITAL LLC																			
# Commitments					1		11			1									13
<i>Ldr % of Hub Total</i>					1%		24%			1%									1%
Hub % of Ldr Total					8%		85%			8%									100%
ENTERPRISE COMMTY INVMT																			
# Commitments	1				2	1	1			1	1	1	1				1	3	13
<i>Ldr % of Hub Total</i>	1%				1%	2%	1%			1%	1%	2%	2%				2%	6%	1%
Hub % of Ldr Total	8%				15%	8%	8%			8%	8%	8%	8%				8%	23%	100%
PNC BANK NA																			
# Commitments	1						2				1		3				6		13
<i>Ldr % of Hub Total</i>	1%						3%				1%		6%				12%		1%
Hub % of Ldr Total	8%						15%				8%		23%				46%		100%
ARMSTRONG MORTGAGE																			
# Commitments						12													12
<i>Ldr % of Hub Total</i>						20%													1%
Hub % of Ldr Total						100%													100%
CBRE HMF INC																			
# Commitments	3						1			1			2	1			1	3	12
<i>Ldr % of Hub Total</i>	3%						1%			1%			4%	1%			2%	6%	1%
Hub % of Ldr Total	25%						8%			8%			17%	8%			8%	25%	100%
M & T REALTY CORP																			
# Commitments	9									1			1						11
<i>Ldr % of Hub Total</i>	13%									1%			2%						1%
Hub % of Ldr Total	82%									9%			9%						100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
CAMBRIDGE REALTY CAPITAL																			
# Commitments					10														10
<i>Ldr % of Hub Total</i>					6%														1%
Hub % of Ldr Total					100%														100%
EASTERN BANK																			
# Commitments			6								2	1							9
<i>Ldr % of Hub Total</i>			8%								2%	2%							1%
Hub % of Ldr Total			67%								22%	11%							100%
D ANSLEY COMPANY																			
# Commitments									9										9
<i>Ldr % of Hub Total</i>									7%										1%
Hub % of Ldr Total									100%										100%
PHARES CO																			
# Commitments	9																		9
<i>Ldr % of Hub Total</i>	10%																		1%
Hub % of Ldr Total	100%																		100%
COLUMBIA NATL REAL ESTATE																			
# Commitments		4								4							1		9
<i>Ldr % of Hub Total</i>		6%								5%							2%		1%
Hub % of Ldr Total		44%								44%							11%		100%
COOPERATIVE HSG RESOURCES																			
# Commitments														8					8
<i>Ldr % of Hub Total</i>														11%					1%
Hub % of Ldr Total														100%					100%
PARAGON MORTGAGE																			
# Commitments																	8		8
<i>Ldr % of Hub Total</i>																	16%		1%
Hub % of Ldr Total																	100%		100%
KEYCORP RE CAPITAL MKT																			
# Commitments							3	1	2	1							1		8
<i>Ldr % of Hub Total</i>							4%	2%	2%	1%							2%		1%
Hub % of Ldr Total							38%	13%	25%	13%							13%		100%
HUNTOON HASTINGS INC																			
# Commitments	1						1				1		2					3	8
<i>Ldr % of Hub Total</i>	1%						1%				2%		4%					6%	1%
Hub % of Ldr Total	13%						13%				13%		25%					38%	100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
FOREST CITY CAPITAL CORP																			
# Commitments						3			1							3			7
<i>Ldr % of Hub Total</i>						5%			1%							6%			1%
Hub % of Ldr Total						43%			14%							43%			100%
CENTURY HEALTH CAPITAL																			
# Commitments				7															7
<i>Ldr % of Hub Total</i>				33%															1%
Hub % of Ldr Total				100%															100%
LAY COMMERCIAL MTGE LLC																			
# Commitments									5			1							6
<i>Ldr % of Hub Total</i>									4%			2%							0%
Hub % of Ldr Total									83%			17%							100%
ROCKHALL FUNDING CORP																			
# Commitments		1											1		3		1		6
<i>Ldr % of Hub Total</i>		1%											2%		16%		2%		0%
Hub % of Ldr Total		17%											17%		50%		17%		100%
ARBOR COMMERCIAL MTGE																			
# Commitments			2					2									1	1	6
<i>Ldr % of Hub Total</i>			3%					4%									2%	2%	0%
Hub % of Ldr Total			33%					33%									17%	17%	100%
METROPOLITAN FUNDING																			
# Commitments								1	1	1	2				1				6
<i>Ldr % of Hub Total</i>								2%	1%	1%	2%				5%				0%
Hub % of Ldr Total								17%	17%	17%	33%				17%				100%
NICHOLS FINANCIAL SERV																			
# Commitments														5					5
<i>Ldr % of Hub Total</i>														7%					0%
Hub % of Ldr Total														100%					100%
FIRST HSG DEVMT CORP OF FL																			
# Commitments											4								4
<i>Ldr % of Hub Total</i>											4%								0%
Hub % of Ldr Total											100%								100%
WYATT FUNDING CORP																			
# Commitments				3											1				4
<i>Ldr % of Hub Total</i>				14%											5%				0%
Hub % of Ldr Total				75%											25%				100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
GREAT LAKES FINANCIAL GRP																			
# Commitments						4													4
<i>Ldr % of Hub Total</i>						7%													0%
Hub % of Ldr Total						100%													100%
SECORE FINANCIAL CORP																			
# Commitments																4			4
<i>Ldr % of Hub Total</i>																8%			0%
Hub % of Ldr Total																100%			100%
HOUSING & HEALTHCARE FIN																			
# Commitments		1	1				1			1									4
<i>Ldr % of Hub Total</i>		1%	1%				1%			1%									0%
Hub % of Ldr Total		25%	25%				25%			25%									100%
NORTHPOINT CAPITAL LLC																			
# Commitments						2		2											4
<i>Ldr % of Hub Total</i>						1%		4%											0%
Hub % of Ldr Total						50%		50%											100%
BEDFORD LENDING CORP																			
# Commitments			3																3
<i>Ldr % of Hub Total</i>			4%																0%
Hub % of Ldr Total			100%																100%
CRAIN MORTGAGE GROUP																			
# Commitments												3							3
<i>Ldr % of Hub Total</i>												5%							0%
Hub % of Ldr Total												100%							100%
BONNEVILLE MORTGAGE																			
# Commitments																		3	3
<i>Ldr % of Hub Total</i>																		6%	0%
Hub % of Ldr Total																		100%	100%
JS MULTICAPITAL CORP																			
# Commitments					2		1												3
<i>Ldr % of Hub Total</i>					3%		1%												0%
Hub % of Ldr Total					67%		33%												100%
PRAIRIE MORTGAGE CO																			
# Commitments					2														2
<i>Ldr % of Hub Total</i>					1%														0%
Hub % of Ldr Total					100%														100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
CHAMBERS BANK																			
# Commitments								1			1								2
<i>Ldr % of Hub Total</i>								1%			2%								0%
Hub % of Ldr Total								50%			50%								100%
DAVIES FINANCIAL																			
# Commitments														1		1			2
<i>Ldr % of Hub Total</i>														5%		2%			0%
Hub % of Ldr Total														50%		50%			100%
TAVERNIER CAPITAL FDG																			
# Commitments							1												1
<i>Ldr % of Hub Total</i>							2%												0%
Hub % of Ldr Total							100%												100%
BEECH STREET CAPITAL																			
# Commitments										1									1
<i>Ldr % of Hub Total</i>										1%									0%
Hub % of Ldr Total										100%									100%
BERKSHIRE MTGE FINANCE																			
# Commitments								1											1
<i>Ldr % of Hub Total</i>								1%											0%
Hub % of Ldr Total								100%											100%
CMC MORTGAGE SERVICES																			
# Commitments					1														1
<i>Ldr % of Hub Total</i>					2%														0%
Hub % of Ldr Total					100%														100%
SUN WEST MORTGAGE																			
# Commitments													1						1
<i>Ldr % of Hub Total</i>													2%						0%
Hub % of Ldr Total													100%						100%
GREYSTONE BANK																			
# Commitments										1									1
<i>Ldr % of Hub Total</i>										1%									0%
Hub % of Ldr Total										100%									100%
CENTRAL NATIONAL B&T																			
# Commitments											1								1
<i>Ldr % of Hub Total</i>											2%								0%
Hub % of Ldr Total											100%								100%

	Atlanta	Baltimore	Boston	Buffalo	Chicago	Columbus	Denver	Detroit	Fort Worth	Greensboro	Jacksonville	Kansas City	Los Angeles	Minneapolis	New York	Philadelphia	San Francisco	Seattle	Total
AMERISOUTH FINANCIAL																			
# Commitments											1								1
<i>Ldr % of Hub Total</i>											1%								0%
Hub % of Ldr Total											100%								100%
NORTH STAR MORTGAGE																			
# Commitments							1												1
<i>Ldr % of Hub Total</i>							1%												0%
Hub % of Ldr Total							100%												100%
CENTERLINE MTGE CAPITAL																			
# Commitments										1									1
<i>Ldr % of Hub Total</i>										1%									0%
Hub % of Ldr Total										100%									100%
BANKERS MTGE & INVMT																			
# Commitments											1								1
<i>Ldr % of Hub Total</i>											2%								0%
Hub % of Ldr Total											100%								100%