

Multifamily Hubs' Initial Endorsements

**Activity Mix ... Us Totals for All FHA Apts & Coops**

FY 12 vs 11

Includes all FHA apt/ coop programs but no OAHP, OHP or Hub 232 health care.

*FY 12 by Activity Group*

<i>FY 12</i>	<i>NC/SR</i>	<i>Refi/Pchse</i>	<i>Improvements</i>	<i>Total</i>
<b># Loans</b>	<b>175</b>	<b>1,071</b>	<b>1</b>	<b>1,247</b>
<b># Units</b>	<b>27,546</b>	<b>157,603</b>	<b>312</b>	<b>185,461</b>
<b>\$\$ (bils)</b>	<b>\$2.71</b>	<b>\$9.5</b>	<b>\$0.01</b>	<b>\$12.25</b>
<i>Activity's % of All Loans</i>	<b>14.0%</b>	<b>85.9%</b>	<b>0.1%</b>	<b>100%</b>
<i>Activity's % of All Units</i>	<b>14.9%</b>	<b>85.0%</b>	<b>0.2%</b>	<b>100%</b>
<i>Activity's % of All \$\$\$</i>	<b>22.1%</b>	<b>77.8%</b>	<b>0.1%</b>	<b>100%</b>

*FY 12 by Activity*

*Excludes 241a Improvements above.*

<i>FY 12</i>	<i>Construction</i>	<i>Rehab</i>	<i>Refinance</i>	<i>Purchase</i>	<i>Total</i>
<b># Loans</b>	<b>114</b>	<b>61</b>	<b>1,059</b>	<b>12</b>	<b>1,246</b>
<b># Units</b>	<b>19,475</b>	<b>8,071</b>	<b>155,096</b>	<b>2,507</b>	<b>185,149</b>
<b>\$\$ (bils)</b>	<b>\$2.22</b>	<b>\$0.50</b>	<b>\$9.35</b>	<b>\$0.18</b>	<b>12.25</b>
<i>Activity's % of All Loans</i>	<b>9.1%</b>	<b>4.9%</b>	<b>85.0%</b>	<b>1.0%</b>	<b>100%</b>
<i>Activity's % of All Units</i>	<b>10.5%</b>	<b>4.4%</b>	<b>83.8%</b>	<b>1.4%</b>	<b>100%</b>
<i>Activity's % of All \$\$\$</i>	<b>18.1%</b>	<b>4.1%</b>	<b>76.3%</b>	<b>1.5%</b>	<b>100%</b>

*FY 11 by Activity Group*

<i>FY 11</i>	<i>NC/SR</i>	<i>Refi/Pchse</i>	<i>Other</i>	<i>Total</i>
<b># Loans</b>	<b>189</b>	<b>950</b>	<b>4</b>	<b>1,143</b>
<b># Units</b>	<b>30,483</b>	<b>145,757</b>	<b>469</b>	<b>176,709</b>
<b>\$\$ (bils)</b>	<b>\$3.08</b>	<b>\$8.5</b>	<b>\$0.02</b>	<b>\$11.60</b>
<i>Activity's % of All Loans</i>	<b>16.5%</b>	<b>83.1%</b>	<b>0.3%</b>	<b>100%</b>
<i>Activity's % of All Units</i>	<b>17.3%</b>	<b>82.5%</b>	<b>0.3%</b>	<b>100%</b>
<i>Activity's % of All \$\$\$</i>	<b>26.6%</b>	<b>73.3%</b>	<b>0.2%</b>	<b>100%</b>

"Other" includes 1 loan for each of: 241a improvements, 241a additions, sub rehab of a mobile home park, & a 2yr operating loss loan.

*FY 11 by Activity*

*Excludes "Other" above.*

<i>FY 11</i>	<i>Construction</i>	<i>Sub Rehab</i>	<i>Refinance</i>	<i>Purchase</i>	<i>Total</i>
<b># Loans</b>	<b>126</b>	<b>63</b>	<b>932</b>	<b>18</b>	<b>1,139</b>
<b># Units</b>	<b>21,456</b>	<b>9,027</b>	<b>143,290</b>	<b>2,467</b>	<b>176,240</b>
<b>\$\$ (bils)</b>	<b>\$2.48</b>	<b>\$0.60</b>	<b>\$8.36</b>	<b>\$0.14</b>	<b>\$11.59</b>
<i>Activity's % of All Loans</i>	<b>11.1%</b>	<b>5.5%</b>	<b>81.8%</b>	<b>1.6%</b>	<b>100%</b>
<i>Activity's % of All Units</i>	<b>12.2%</b>	<b>5.1%</b>	<b>81.3%</b>	<b>1.4%</b>	<b>100%</b>
<i>Activity's % of All \$\$\$</i>	<b>21.4%</b>	<b>5.2%</b>	<b>72.1%</b>	<b>1.2%</b>	<b>100%</b>